

## 2020 Private Car Owner Round Table

November 17, 2020

## 2020 PCO Round Table Agenda



#### **PCO Round Table Agenda**

- 9:00 a.m. Welcome & Introduction
- 9:10 a.m. to 12:00 Railinc Presentations
- Railinc Presenters:
  - Kristi Talley
  - Rick Gambrill
  - Kyle Tubman
  - Clay Miller
  - Danielle Crowley
  - Alan McDonald
  - Gregg Phillips
  - Robin McFalls
  - Paul Ransdell
- 10:25 a.m. to 10:35 a.m. 10 Minute Break

#### **Railinc Presentation Content**

#### **Asset Products & Services**

- Damaged and Defective Car Tracking (DDCT)
- Early Warning/Equipment Advisory
- Component Registry
- Embargo Value Expansion Project
- Tank Car Services
- <u>Umler</u>

#### ---Break---

#### **Enterprise Services Updates**

- FindUs.Rail (FUR)
- Letter of Authorization (LOA)

#### **Customer Service Committee Studies**

Event Reporting, Waybill Editing and Customer Location

#### **Railinc Commercial Products**

- CarLogix
- Reporting and Analytics
- Railinc Training Institute



## **Agenda**

RAILING

- New Functionality in 2020
- Overview of Car Owner Functions
- Documentation Resources

## **New Functionality in 2020**



- Searches will now default the start date to 1/1/2011, to include all dates
- Searches are now defaulted to include both "Open" and "Closed" statuses
- Added new Equipment Status toggles to easily select all "In Progress States" or all "End States"
- Added a new Defect Code of "S End of Service" in support of the Rule 89 changes that went into effect July 1

## **Change Default Search Date**



• Change the default search date to January 1, 2011

#### Current

# Incident ID/Defect Card ID: eg MARK00123456 From Date: 06-13-2019 To Date: 06-12-2020

#### Proposed

Incident ID/Defect Card ID:	eg MARK00123456				
From Date:	01-01-2011	i			
To Date:	06-12-2020				

## Default Open and Closed on Search Page



Change default status to both open and closed

Status: Open Closed

Previous

Current



## **Equipment Status Toggles**



#### **Previous**

Note: Statuses marked with an asterisk (\*) are in DDCT end state. **Equipment Status:** Toggle all New Settlement Offered Actual DV/Disposition Requested Handling Carrier Repair Actual DV/Disposition Provided ☐ Settlement Accepted\* Disposition Requested Settlement Rejected Disposition Provided Car On Hand ☐ Salvage Value Provided ☐ Dismantled\* Removed\* Car Repairs Completed\* ☐ Intermediate Shop Complete

Note: Statuses marked with an asterisk (\*) are in DDCT end state. **Equipment Status:** Toggle all Settlement Offered ✓ New Actual DV/Disposition Requested ✓ Handling Carrier Repair ✓ Settlement Accepted\* Actual DV/Disposition Provided Settlement Rejected ☑ Disposition Requested ☑ Disposition Provided Car On Hand Salvage Value Provided ✓ Dismantled\* ✓ Car Repairs Completed\* ✓ Removed\* ☑ Intermediate Shop Complete

## Toggle All On/Off



<b>Equipment Status:</b>	Note: Statuses marked with an asteris	sk (*) are in DDCT end state.	
57/47	Toggle all	Toggle In Progress States	Toggle End States
	New	☑ Settlement Offered	☑ Settlement Accepted*
	☑ Actual DV/Disposition	☑ Settlement Rejected	☐ Car Repairs Completed*
	Requested	☑ Handling Carrier Repair	☑ Dismantled*
	☑ Actual DV/Disposition Provided	☑ Car On Hand	☑ Removed*
	☑ Disposition Requested	☑ Intermediate Shop	
	☑ Disposition Provided	Complete	
	☑ Salvage Value Provided		
Equipment Status:	Note: Statuses marked with an asteris	sk (*) are in DDCT end state	
Equipment otatasi	loggle all	Toggle In Progress States	Toggle End States
	New	☐ Settlement Offered	Settlement Accepted*
	☐ Actual DV/Disposition	Settlement Rejected	Car Repairs Completed*
	Requested	☐ Handling Carrier Repair	☐ Dismantled*
	Actual DV/Disposition Provided	☐ Car On Hand	Removed*
	☐ Disposition Requested	☐ Intermediate Shop	
	☐ Disposition Provided	Complete	
	☐ Salvage Value Provided	76357771	
	Supramova Company Comp		

## **Toggle In Progress State On/Off**



<b>Equipment Status:</b>	Note: Statuses marked with an asterisk (*) are in DDCT end state.					
	Toggle all	Toggle In Progress States				
	☑ New	☑ Settlement Offered				
	☑ Actual DV/Disposition	☑ Settlement Rejected				
	Requested	☐ Handling Carrier Repair				
	☑ Actual DV/Disposition Provided	☑ Car On Hand				
	☑ Disposition Requested	☑ Intermediate Shop				
	☑ Disposition Provided	Complete				
	☑ Salvage Value Provided					

Equipment Status:	Note: Statuses marked with an asterisk (*) are in DDCT end state.				
	Toggle all	Toggle In Progress States			
	New	Settlement Offered			
	☐ Actual DV/Disposition	Settlement Rejected			
	Requested	☐ Handling Carrier Repair			
	☐ Actual DV/Disposition Provided	☐ Car On Hand			
	☐ Disposition Requested	☐ Intermediate Shop			
	☐ Disposition Provided	Complete			
	☐ Salvage Value Provided				

## **Toggle End State On/Off**



Equipment Status:	Note: Statuses marked with an asteris Toggle all New Actual DV/Disposition Requested Actual DV/Disposition Provided Disposition Requested Disposition Provided Salvage Value Provided	k (*) are in DDCT end state.  Toggle In Progress States  Settlement Offered  Settlement Rejected  Handling Carrier Repair  Car On Hand  Intermediate Shop  Complete	Toggle End States  ✓ Settlement Accepted*  ✓ Car Repairs Completed*  ✓ Dismantled*  ✓ Removed*
Equipment Status:	Note: Statuses marked with an asterisk Toggle all New Actual DV/Disposition Requested Actual DV/Disposition Provided Disposition Requested Disposition Provided Salvage Value Provided	(*) are in DDCT end state.  Toggle In Progress States  Settlement Offered  Settlement Rejected  Handling Carrier Repair  Car On Hand  Intermediate Shop  Complete	Settlement Accepted*   Car Repairs Completed*   Dismantled*   Removed*

#### **Current DDCT Search Screen**



Equipment ID:	intermediate carrier. Input the specific equi	(ex. BN*, BNSF*, BNSF123456). Single Equipment Search w pment initial and number (e.g., BNSF123456). Use commas, c sf124550). A maximum of 200 equipment units can be entered	or space to separate multiple		
	☐ Include Third Party Requests				
Incident ID/Defect Card ID:	eg MARK00123456	ICB ID:	eg 123		
From Date:	01-01-2011	Disposition Shop Mark:	2 - 4 ALPHA Q		
To Date:	10-27-2020	Shop Couplet SPLC:	Nine-digits Q		
Second Acc		Equipment Group:	All		
Search As: Rule/Defect Card/Record:	○ HC ○ CMO ● Both  Toggle all	Location SPLC:	Nine-digits Q		
	✓ Rule 1 ✓ Rule 95 ✓ Rule 96 ✓ Rule 107	Incident Type:	All		
	✓ Rule 108 ✓ Defect Card ✓ ICB Record	Defect Type:	All		
Status:	✓ Open ✓ Closed	Removal Reasons:	Clear all  Autoclose - 3 loaded moves Autoclose - 48 months Expired		
Equipment Status:	Note: Statuses marked with an asteris Toggle all  New Actual DV/Disposition Requested Actual DV/Disposition Provided Disposition Requested Disposition Provided Salvage Value Provided	k (*) are in DDCT end state.  Toggle In Progress States  Settlement Offered Settlement Rejected Handling Carrier Repair Car On Hand Intermediate Shop Complete	Accepted* s Completed*		

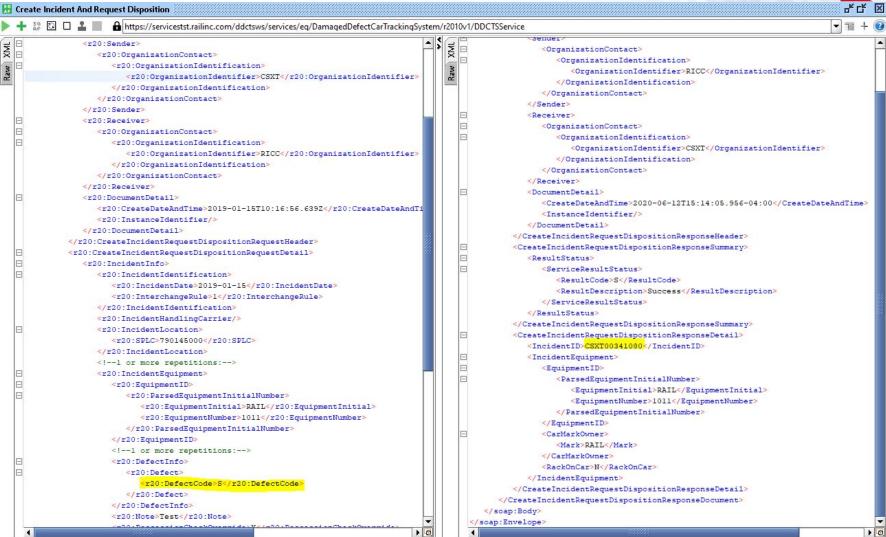
## Add "End of Service" to Rule 1 Defect List - Ul



Equipme	ent De	etails	◆ Previous Car	Next Car≯							
Please	select a	at least one defect for each equipment.									
Equipm		nt ID: RAIL1011 roup: TANK									
Defect		N - Underframe		^							
		O - Wheel Assembly			ncident Details	* Incident Date					
		P - En-route				Handling Carrier	06-12-2020 BNSF		<b>i</b>		* Required
		R - Rack Repairs				* Interchange Rule		Rule 1 -	Care of Freight Cars	~	
		S - End of Service				* Location SPLC	845203000	Q			
		W - Early Warning/Maintenance Advisory									
		X - TTX Flats				Equipment ID		oup	Defect	Note	Action
		Y - Defect Card				RAIL1011	TA	NK	S - End of Service		•
		Z - Other Defects	j		← Previous • Add	d Car			► Save Draft		
				<b>Y</b>							
Note											
			<b>✓</b> Save	<b>X</b> Cancel	l						

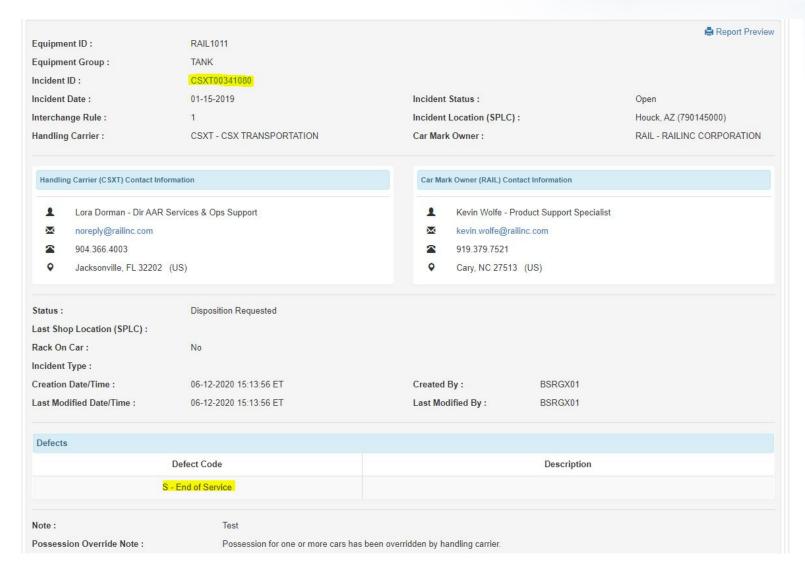
# Add "End of Service" to Rule 1 Defect List – Web Services





#### Add "End of Service" to Rule 1 Defect List





#### MQ for CMO

<DefectInfo>

<Defect>

<DefectCode>S</DefectCode>

<DefectDescription/>

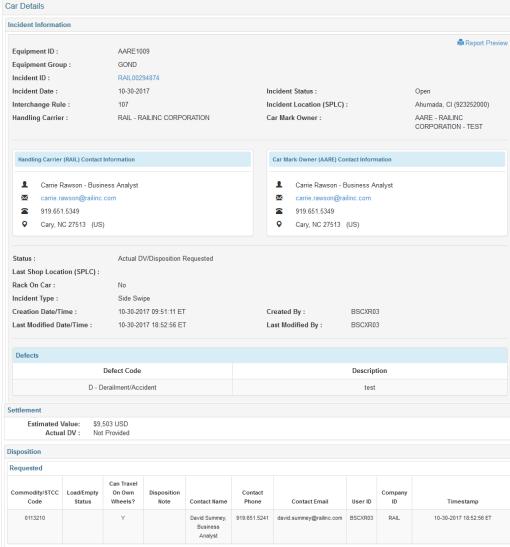
</Defect>

</DefectInfo>

## **Car Owner Visibility**

- Car Owners have visibility to incident details once Handling Carriers request disposition
  - Defect Cards are visible if created for the incident
  - Estimated Value is visible on Rule 107 incidents

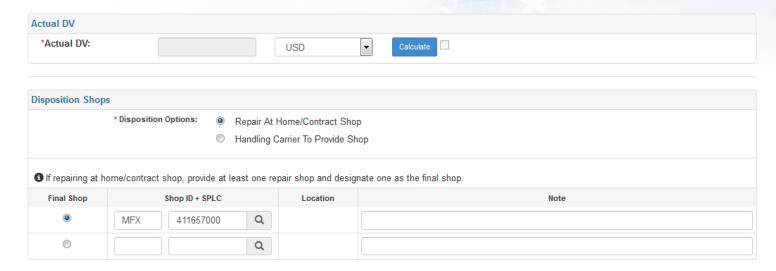




## **Providing Disposition**



- Disposition can be provided to any FindUs.Rail Registered:
  - Repair Shop
  - Scrapper
  - Storage Facility
  - Pre-Tripper

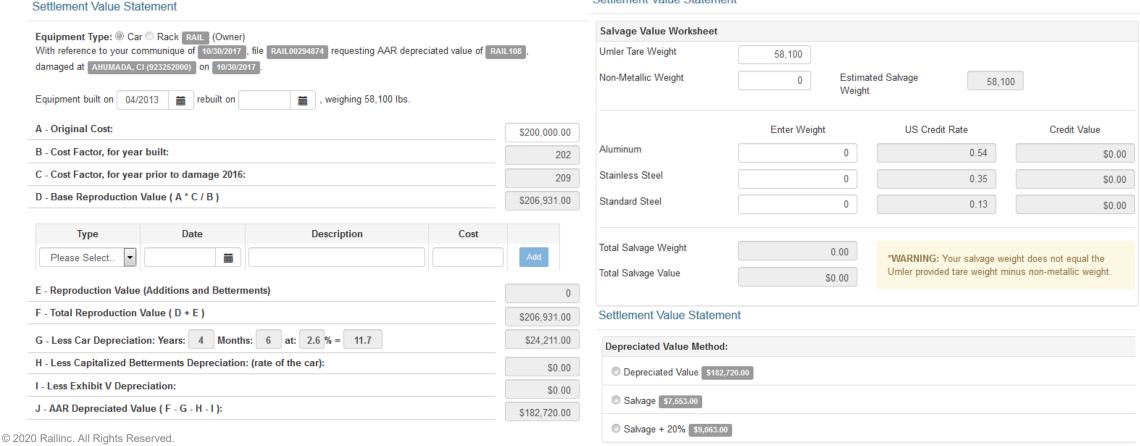


- Car Owners always have the disposition options to Repair at Home/Contract Shop or ask the Handling Carrier to Provide
  - On Rule 1 and 96 there is an additional option of a Waybill Location, which is provided when Railinc has a record
    of the current Waybill
  - On Rule 1 and 96 if disposition is not provided after 2 business days then the Handling Carrier can provide it
- For Rule 107 Actual DV must be provided at the same time as Disposition
  - If Actual DV/Disposition is not provided within 15 days the Handling Carrier can then provide disposition

#### **Providing Actual DV**

- A Settlement Value Statement form is provided and populated according to equipment's Umler data
- If you do not agree with the system calculated Depreciated Value than you can override it and provide your own value

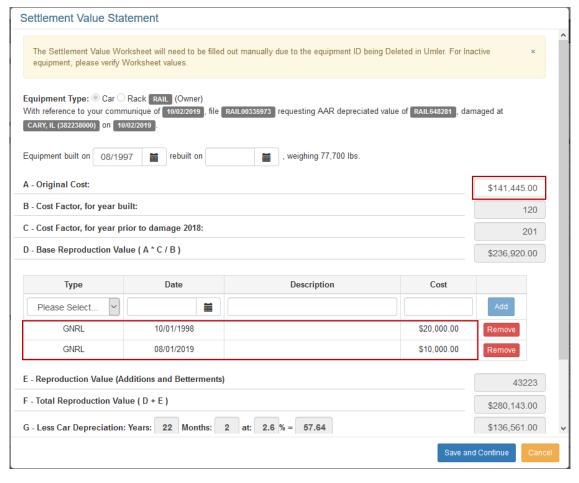
Settlement Value Statement



#### **Additions and Betterments**



Additions and Betterments are populated from Umler along with the Original Cost



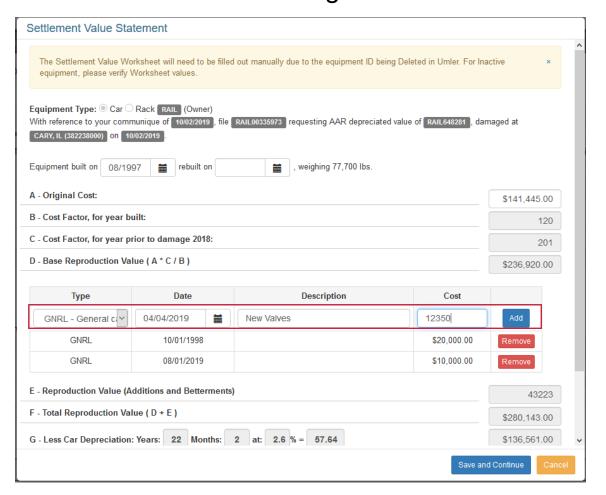
#### **Additions and Betterments**



Car Mark Owner can add Additions and Betterments manually in DDCT and update original cost

Manually entered Additions and Betterments or original cost in DDCT will not update the Umler

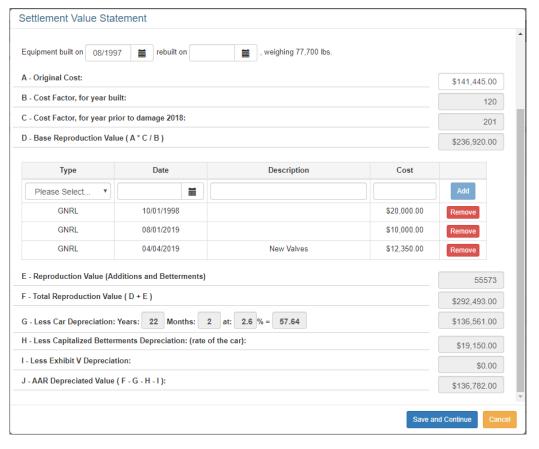
record for the car



#### **Additions and Betterments**



 Once all of the Additions and Betterments have been added, the AAR Depreciated Value will be calculated



## Reject Actual DV or Offer Settlement



- Once the Car Owner provides the Actual Depreciated Value (ADV), Handling Carriers can Reject ADV, Offer Settlement or choose to Repair
- If HC chooses to offer settlement the CMO is notified
  - Car Owners can reject settlement or accept settlement, if accepted the incident is updated to Settlement Accepted\*
  - If a Car Owner rejects settlement the Handling Carrier will move the car to the dispositioned Shop
  - If settlement is not accepted or rejected within 45 days then the settlement is automatically accepted

 If HC chooses to Repair, the CMO is notified and the HC will move the car to the dispositioned Shop

#### Reference Guides for DDCT

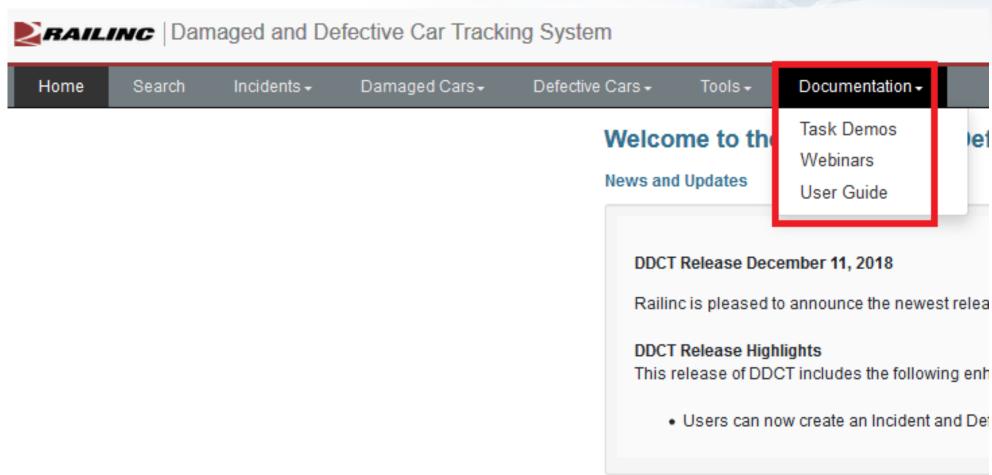


- The following manuals can assist users in understanding AAR rules govern DDCT
  - Office Manual and Field Manual of the AAR Interchange Rules contain:
    - Rules 95A, 102, and 107 for Damaged equipment
    - Rules 1, 96, and 108 for Defective equipment
  - DDCT industry participation and information is located in AAR Interchange Rule 115

FindUs.Rail contact information is required for DDCT per AAR Interchange Rule 114

#### **Documentation Tab**

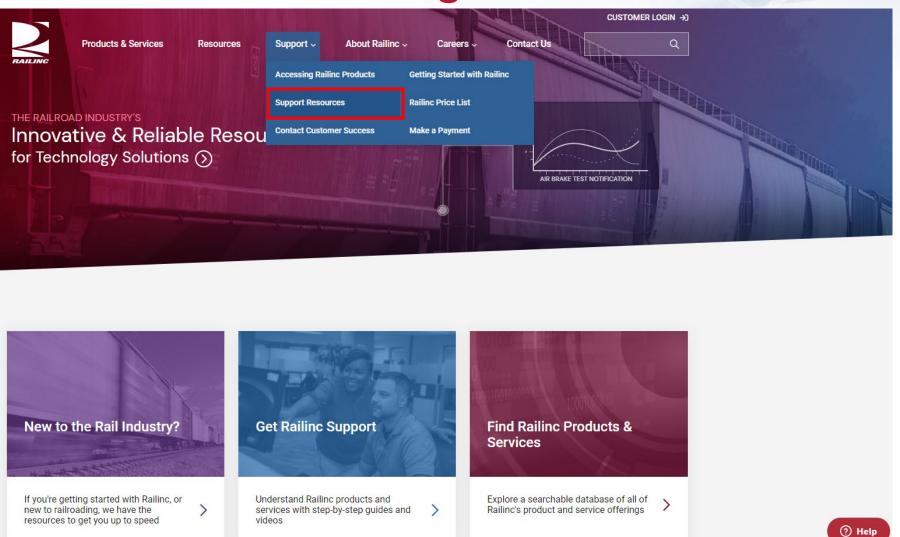




 Clicking the "Documentation" option from the menu bar will populate a drop-down menu with links to helpful documentation including DDCT Task Demos, Webinars, and the DDCT User Guide

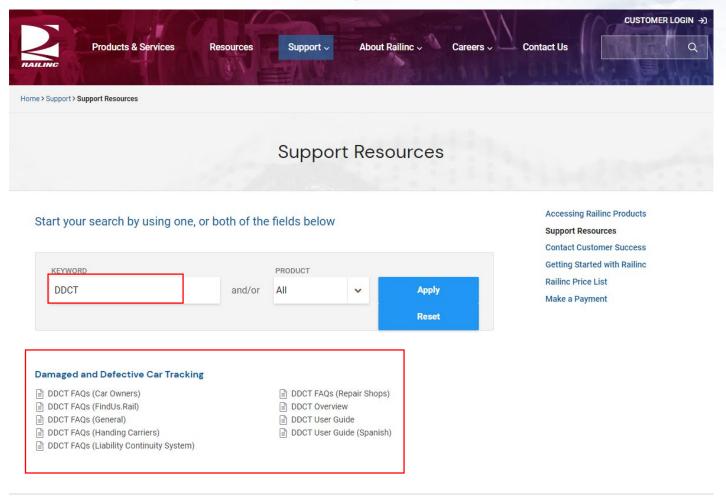
#### Railinc.com Product Training





## Railinc.com Product Training





Career Paths at Railing

#### References and Resources



DDCT Training Resources

https://www.railinc.com/rportal/ddct-training

DDCT User Guide

https://www.railinc.com/rportal/documents/18/260707/DDCTUserGuide.pdf

DDCT Task Demos

https://www.railinc.com/rportal/ddct-task-demos

DDCT Webinars (CMO, HC, Shops, Introduction)

https://www.railinc.com/rportal/ddct-webinars



## **Alert Management Modernization (AMM)**



- The Early Warning System will be retired on March 31, 2021
- The New Equipment Advisory System will go live on April 1, 2021
- Revised Field and Office Manuals Rule 125 will be effective April 1, 2021

## **Equipment Advisory Agenda**



- Primary Benefits
- Mapping of functionality of the current Early Warning System to the new Equipment Advisory System
- Additional functionality of the Equipment Advisory System
- Timeline

## **Equipment Advisory System**



#### **Primary benefits include:**

- Enhanced usability of the create process, reducing supplements
- The ability to view all cars on an advisory
- Removal of the need for duplicate advisories
- Simplified severity and activity codes
- The ability to prioritize/escalate individual equipment on a single advisory
- Improved equipment handling with new advisories types
- The ability to refresh Equipment Advisory messages

## **Current Early Warning System Functionality**



- Two types of notices:
  - 1. Maintenance Advisory
  - 2. Early Warning
- Severity Codes
  - Assigned at the Notice level
- Escalation
  - Assigned at the Notice level
  - All equipment escalates simultaneously
- Multiple notices released for the same issue
  - Required when equipment identified after escalation occurs
- Large number of equipment
  - Manual process of throttling equipment onto notices

## **Equipment Advisory Functionality**



- Three types of notices:
  - 1. Equipment Instructions (EI)
  - 2. Informational Notice (IN)
  - 3. Special Handling (SH)
- Severity Codes
  - Assigned to equipment
- Escalation
  - Identified in Advisory
  - Each equipment escalates independently
- No need for multiple notices released for the same issue
- Large number of cars
  - Automate processes to throttling cars onto notices

- Additional Enhancements
  - Location on car
  - AAR streamlined workflow
  - Private Advisories

# Proposed Field Manual Rule 125.A Equipment Advisories



#### **Equipment Advisories created by AAR/TTCI with input from industry:**

- Equipment Instructions (EI)
  - ABT, Reflectorization
  - Most current EW/Mas
- Special Handling (SH)
  - Car flag, Bad actor before alert
  - Test Cars requiring action, approved waiver
- Informational Notice (IN)
  - DDCT
  - Test cars requiring no action

# Proposed Field Manual Rule 125.B Severity Levels



#### Advisory can hold multiple severity levels:

- XX Restricted at Interchange
- A1 Cause for attention at any time
- A2 Cause for attention when car is on shop or repair track for any reason
- A3 As Noted in Advisory
- A9 Information only

## **Simplified Severity Levels**



#### **Current Severity Levels**

#### **Proposed Severity Levels**

XX - Restricted in Interchange

XX – Restricted in Interchange

- 1 Stop car, loaded or empty, do not move
- 2 Stop car, loaded or empty, transfer load
- 3 Stop car, loaded or empty, inspect
- 6 AAR Defined

A1 – Cause for attention at any time

- 4 Withhold empty car from loading-contact owner
- 5 Withhold empty car from loading-inspect
- 6 AAR Defined

A2 – Cause for attention when car is on shop or repair track for any reason

6 – AAR Defined

A3 – As Noted in Advisory

6 – AAR Defined (DDCT)

A9 – Informational Notices

# **Advisory Categories with Severities**



## **Equipment Instructions (EI)**

- XX Restricted at Interchange
- A1 Cause for attention at any time
- A2 Cause for attention when car is on shop or repair track for any reason
- A3 As Noted in Advisory

## **Special Handling (SH)**

- XX Restricted at Interchange
- A1 Cause for attention at any time
- A2 Cause for attention when car is on shop or repair track for any reason
- A3 As Noted in Advisory

## **Informational Notice (IN)**

• A9 – Informational only, see notice for details

# **Simplified Activity Codes**

#### Current

Activity Code			Definition	EW Status					
MB	Early Warning cancelled by the AAR. Final								
MC		Car inspected; return car to service; continued inspections open required.							
ME	Ö	ar inspect	ted and moving to shop.	Open					
MF	pr	The final inspection MH or MR was reported in error; revert car to prior severity code. MF can only be reported by the reporter of the prior activity code or the AAR.							
МН	a	Activity		·	⊸ MA				
MI	С	Code	Definition		Status				
MN	C b	MC	Car inspected; return car to service; continued inspections required.						
MP	Т	ME	Car inspected and moving to shop.						
MR	The final inspection MH or MR was reported in error; revert car to prior severity code. MF can only be reported by the reporter of the prior activity code or the AAR.								
IVIIX	re	MH	1						
MW	C	MI	Car deleted from Umler; reported by the AAR.		Final				
10100	n	NAIC Maintenance Advisory and Health AAD							
MY	C MN Car incorrectly added to MA or upgraded to another EW; reported by the AAR.								
MZ	С	MP	The prior preliminary inspection ME/MC was reported in error revert car to prior severity code. MP can only be reported by reporter of the prior activity code or the AAR.		Open				
		MR	Car inspected; return car to service; no continued inspection required.	า	Final				
		MY	Car moved from MA to EW. MY can only be reported by the	AAR.	Final				



## Proposed

Activity Code	Definition					
MH	Car inspected, defect found, repaired and returned to service.	Close				
MR	Car inspected, no defect found, and returned to service.	Close				
МО	Car inspected, does not meet the requirements of the Advisory.	Close				
ME	Car inspected, defect found, and owner contacted for disposition through DDCT. Moving to shop for attention.	Open				
MW	Car inspected; defect found; to be dismantled.	Open				
MZ	Car inspected; moving unrepaired for unloading.	Open				
MP	An Activity Code was reported in error.  The Activity Code is nullified, and the car is reverted to prior severity code. A nullification can only be reported by the reporter of the prior activity code or the AAR.	Open				
Activity Code	Definition (AAR Use Only)	Advisory Status				
MB	Advisory cancelled by AAR.	Close				
MI	Car deleted from Umler.	Close				
MN	Car incorrectly added to Advisory.	Close				

## Proposed Field Manual Rule 125.C

## **Proposed Field Manual Rule 125.D-H**



- D. Equipment Alerts (See Office Manual Rule 89)
- E. Severity Code Escalation Process. (See Office Manual)
- F. Prioritizing Cars For Escalation (See Office Manual)
- G. Advisory Format (In Progress)
- H. Advisory Updates (In Progress)

## **Proposed Office Manual Rule 125.A-D**



- A. Equipment Advisory (See Field Manual)
- B. Equipment Advisory Initialization (See Field Manual)
- C. Equipment Advisory Action (See Field Manual)
- D. Equipment Alerts (See Office Manual Rule 89)

# Proposed Office Manual Rule 125.E Severity Code Escalation Methods



#### 3 Methods of Escalation

#### 1. Duration

 Cars may escalate based on specified time period. In this case all cars will escalate individually based on the date assigned a Severity Code

#### 2. Interval

A specified number of cars may be escalated at defined intervals

### 3. Replenish

 Cars may be escalated based on a specified number of cars allowed to be assigned to a Severity Code

## **Escalation Method - Duration**



• Example: 1 year at A2, 90 days at A1

Equipment ID	Initial Assignment to A2	Escalation to A1	Escalation to XX
ABC 12345	February 1, 2021	February 1, 2022	May 1, 2022
ABC 34567	February 14, 2021	February 14, 2022	May 14, 2022
XYZ 25689	April 22, 2021	April 22, 2022	July 22, 2022

## **Escalation Method - Interval**



• Example: 500 equipment escalated to A1 every 2 weeks

	Number of Cars Allowed to be Escalated to Severity Code A1	Number of Cars to be Escalated to Severity Code A1 Every 2 Weeks
Initial load	500	
Week 2		500
Week 4		500
Week 6		500
Week 8		500
•••		

# **Escalation Method - Replenish**



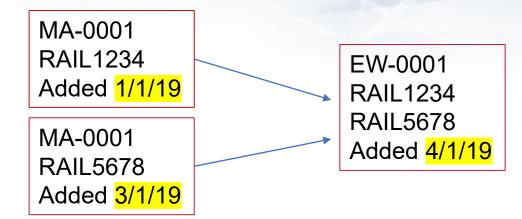
• Example: A1 limit set to 100 equipment

	Maximum Number of Cars Assigned Severity Code A1	Cars Remaining with Severity Code A1	Cars Escalated to Severity Code A1  (Maximum cars allowed – cars remaining)
Initial Ioad	100	-	-
Week 1	100	85	15
Week 2	100	95	5
Week 3	100	55	45
Week 4	100	100	0
Week 5	100	96	4

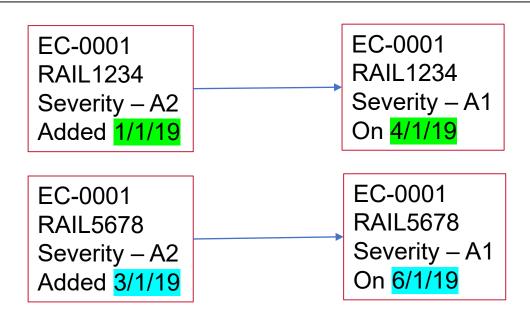
# Old vs New Car Flow on an Advisory



- Current Process
  - MA Created on 1/1/20
  - Cars Escalate to EW
    - 90 days from notice creation



- New Process
  - El Created on 1/1/20
  - Cars Escalate to A1
    - 90 days after advisory is assigned to the car



# Proposed Office Manual Rule 125.F Prioritizing Cars For Escalation



- F. Prioritizing Cars for Escalation
  - 1. Cars may be prioritized for escalation based on but not limited to location, commodity, car type, and/or frequency of movement

## **Location on Car**



## Adding the ability to relay location related information in the following steps:

- Create Advisory
  - Location on car is optional when creating an advisory
    - CRB Locations
    - Component Tracking
- Report Inspection
  - Multiple locations inspected/repaired may be reported for an individual car
  - Advisory will remain assigned to equipment until all mandatory locations are reported
- Example:
  - EW-5325 Removal of Maanshan Wheels 2005-2006

# **Equipment Advisory System Query Screen**



Equipment Advisory								BSRXG01 : AAR Launch Pad	▼ Sign Out
Home Create Advisory Query Equipment Re	ferences <del>▼</del>								
Query Equipment									
Search Criteria									^
Basic Search	Toggle Adv. Search	Umler Data							
Equip ID	Advisory Numbers	Mech Degn		l.	Umier Owner		EINs		.,
Partial Title / Text	Predefined   Query	Lessees		h	Maint Parties		Mark Owners		
✓ XX ✓ A1 ✓ A2 ✓ A9	Advisory Type  IN SH	Equip Status	☐ Active☐ Inactive☐ Pre-Registered						
		Equip Data							
		Equip Asgn	From 🗂 To		5	Equip Insp From	<b>₽</b> To	<u> </u>	
		Insp Status	All Inspections ▼						
								Search Count	Reset
Search Results									
Max Number of Results 1000 ▼			REPORT IN	SPECTION				Export to CSV	REFRESH
Equipment ID Comp Info	Notice ID Mark Owner	UmlerOwner	Lessee	Mech Desig	Equip Status	Assign Date	EIN		
RAIL00001234	EW5171 RAIL	TTX		FMS	A	2019-04-18	0010395033		<u>^</u>

# **Equipment Advisory System Website**



Equipment List Sorted by Equipment ID

Equipment List Sorted by Severity Code

EI-0008 Equipment List as of: 12:35:33 on May 26, 2020

Equipm	nent ID	Sev	Esc Date
BNSF	89	A1	2020-07-02
BNSF	4402	A1	2020-06-21
CBFX	352788	A1	2020-06-29
CRDX	300222	A2	2021-03-27
FBOX	506853	A1	2020-06-30
RAIL	2	XX	
RAIL	3	A1	2020-06-21
RAIL	5	A1	2020-06-21
RAIL	8	A2	2021-03-27
RAIL	16	A2	2021-03-23
RAIL	21	A2	2021-03-31
RAIL	37	A1	2020-06-30
RAIL	43	A2	2021-03-31
RAIL	50	A2	2021-03-30
RAIL	65	A2	2021-03-30
RAIL	109	A1	2020-06-29

EI-0008 Equipment List as of: 12:33:03 on May 26, 2020

Equipn	nent ID	Sev	Esc Date		
RAIL	2	XX			
RAIL	292118	XX			
UMXU	884892	XX			
BNSF	89	A1	2020-07-02		
BNSF	4402	A1	2020-06-21		
CBFX	352788	A1	2020-06-29		
FBOX	506853	A1	2020-06-30		
RAIL	3	A1	2020-06-21		
RAIL	5	A1	2020-06-21		
RAIL	37	A1	2020-06-30		
RAIL	109	A1	2020-06-29		
RAIL	24402	A1	2020-06-21		
RAIL	100001	A1	2020-06-21		
TBOX	638582	A1	2020-07-02		
WFRX	875156	A1	2020-06-21		
CRDX	300222	A2	2021-03-27		

# **Web Service Changes**



- No major changes to report inspection
- Notice View Query Response
  - Removal of Expiration Date
  - Removal of Severity Code
- Equipment View Query Response
  - Addition of Escalation Date
  - Addition of Severity Code

# **XML Cost Benefit Comparison**



#### **XML**

- Mandatory and Optional fields
- Supports versioning (different XSD schemas)
- Support multiple languages and binary attachments natively
- Fast development given the right tool & language selection

#### TRAIN II

- Requires Industry changes
- No versioning support, all industry must support same
- Proprietary message requiring custom coding
- Custom coding costly to maintain in the long term

# Timeline for April 1, 2021 Implementation



- Q2 2020
  - Proposed Field and Office Manuals Rule 125 went out for comment
- Q4 2020
  - Project committee testing begins
  - Circular
    - Any revisions to proposed Field and Office Manuals Rule 125
- Q1 2021
  - Industry testing
  - Equipment Advisory Product page on <a href="www.railinc.com">www.railinc.com</a>
    - Equipment Advisory User Guide
    - Equipment Advisory Procedures Manual
    - Circulars
  - Webinars
- April 1, 2021
  - Implementation

## References and Resources



Early Warning User Guide

https://public.railinc.com/sites/default/files/documents/EarlyWarning UG.pdf

Early Warning FAQs

https://www.railinc.com/rportal/documents/18/260705/EarlyWarning FAQs.pdf

Early Warning Rewrite Webinar

https://public.railinc.com/sites/default/files/documents/EW%20Rewrite%20Webinar.pdf

Early Warning TRAIN II Technical Guide

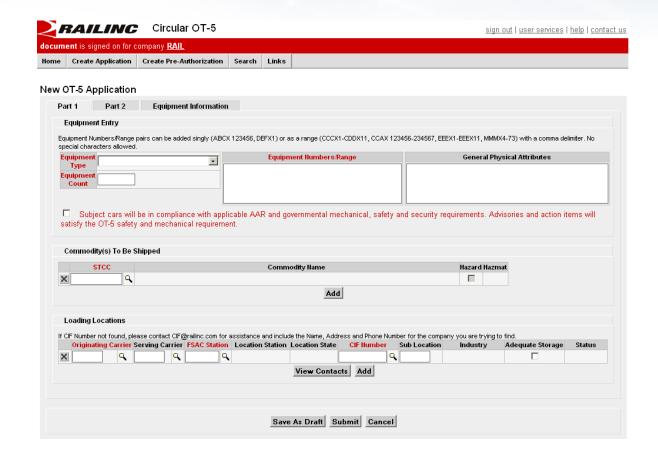
https://www.railinc.com/rportal/documents/18/260705/EarlyWarning\_TRAINIITechGuide.pdf



# **Loading Authority 102, Class of 2020**



- Loading Authority (OT-5) no longer system of record as of February 1, 2020
- Gradual Decommission of (OT-5)
  - Application no longer available
  - Phasing out of permissions in SSO
  - Data available upon request to Railinc
- Equipment Transfers
- Disposition Requests



# **Loading Authority Statistics**

RAILING

- There are 1,111,167 active, private, non-TTX cars registered in Umler
- 1,003,402 registered on a valid fleet
- 33,083 are in not registered in Umler
- 86,208 are assigned to a Foreign Fleet
- 41,295 are assigned to a different fleet under the same MARK
- 6,980 Storage Locations
- 4,453 Fleets



Of Active Cars Are On A Fleet

# New and Updated Functionality in Loading Authority



Fleet Management

Equipment Queries

Equipment Transfers

Disposition Requests

#### **Fleets**

Fleet Information	
Fleets:	44
Equipment:	49,032
Storage Locations:	15
FindUsRail Contacts:	

18,172
8,109
1,945
35

#### **Equipment Requests**

Disposition Requests								
	Pending	Escalated	Final Notice	Closed				
Fl. Manager	0	0	0	0				
Railroad	0	0	0	0				
Eq. Owner	0	0	0	0				

Transfer Requests							
	Pending	Escalated	Closed				
Submitted							
To Fleet Manager	17	96	113				
To Equipment Owner	0						

# Fleet Management



Fleet Information				
Fleets:	44			
Equipment:	49,032			
Storage Locations:	15			
FindUsRail Contacts:	8			

# Fleet Management, Updated

AOKX 182090

TILX 318483

CBTX 784127

TILX 333129

FURX 962845

TILX 639858

FURX 966225

TRGX 854654

GACX 009323

UNPX 120906

GATX 062069

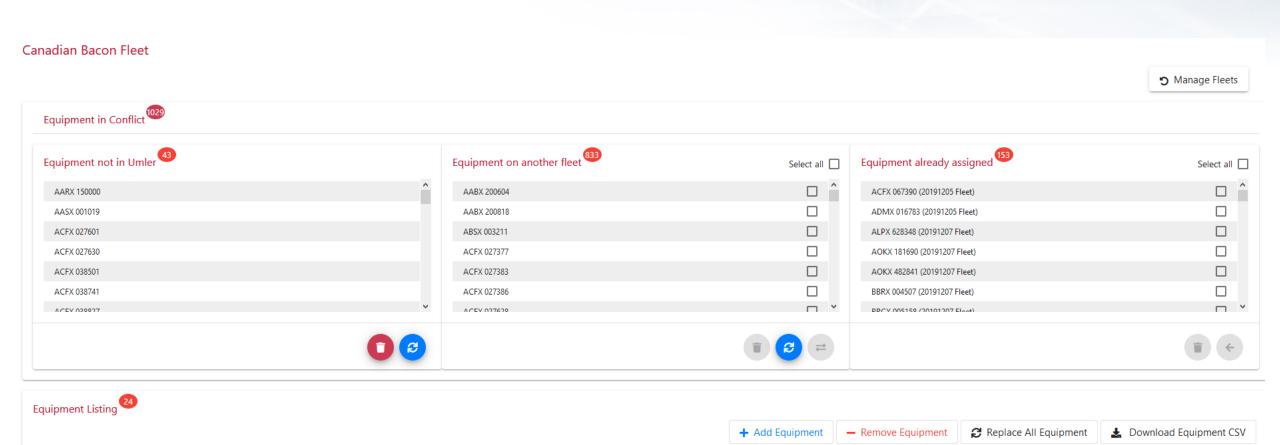
UTLX 971193

GATX 062818

VWCX 001007 WFRX 835440

GATX 201579





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GBRX 704345

GBRX 705066

MOCX 494022 NAHX 330274

PROX 044644

PROX 076545 TILX 066835

TILX 257497

# Fleet Management, Continued



#### Controlling Entities \*

Update your contacts using the form below. Use the radio buttons to change the primary contact. Use row selections to update choices for secondary contacts. When you have made your changes, save them using the button above. If you do not see the contact(s)

Sometime to primary contact. Use row selections to update choices for secondary contacts. When you have made your changes, save them using the button above. If you do not see the contact(s)

Sometime to primary contacts. When you have made your changes, save them using the button above. If you do not see the contact(s)

Enter Company ID

Name	Company	Phone	Email	Primary Contact
tubman, kyle	RAILINC CORPORATION	919-651-5170	kyle.tubman@railinc.com	•
test, mister	RAILINC CORPORATION	515-499	herrkyle@gmail.com	0

#### Storage Locations \*

Use the radio buttons to change the *required primary storage location*. Select optional secondary storage locations by highlighting the rows. You can view all of the currently available locations using the *Display All* button. If you do not see the storage location(s) you are looking for, please visit the Manage Locations page.



Location Name	Delivery Carrier	Destination	Primary Location
Bacon Station	CPRS	Cargill Meat Plant - AB - CARGILL MEATS CANADA	•

Alternate Empty Waybill Instructions (Optional)

Delivery Carrier q FSAC Station q SPLC CIF

# **Equipment Queries**



## Conflicts

Equipment not in Umler: 18,172
Equipment on Foreign Fleet: 8,109
Equipment Already Assigned: 1,945
Fleets with Equipment Conflicts: 35

# **Equipment Query as Railroad**



#### **Equipment Search**

Enter Equipment IDs gatx1005-1050

Enter valid equipment separated by a comma or whitespace. Ranges are supported (Ex: AARX1-100, AARX1-AARX100). Click the "Search" button or Shift + Enter to search.





Search Re	esults: 46						0 selected	Actions 🕶
	Equipment ID	Controlling Entity	Primary Contact	Primary Phone	Primary Email	Primary Storage		
	GATX 001005 🚯	UNION CARBIDE CORPORATION (A SUBSIDIAR	Doug Sanders	(877) 724-5462	douglas.sanders@railinc.com	EL PASO IM EX - EL PASO, TX - HF INTI		^
	GATX 001006	This equipment is not currently in Umler.						
	GATX 001007	UNION CARBIDE CORPORATION (A SUBSIDIAR	Doug Sanders	(877) 724-5462	douglas.sanders@railinc.com	EL PASO IM EX - EL PASO, TX - HF INTI	L <sub>a</sub>	
	GATX 001008	You are not in possession of this equipment.						
	GATX 001009	You are not in possession of this equipment.						
	GATX 001010	You are not in possession of this equipment.						
	GATX 001011	You are not in possession of this equipment.						
	GATX 001012	You are not in possession of this equipment.						
	GATX 001013	This equipment is not currently in Umler.						
	GATX 001014	This equipment is not currently in Umler.						
	GATX 001015	This equipment is not currently in Umler.						
	GATX 001016	This equipment is not currently in Umler.						
	GATX 001017	This equipment is not currently in Umler.						
	GATX 001018	This equipment is not currently in Umler.						
	GATX 001019	This equipment is not currently in Umler.						00
	2020 Railinc. All Rights Ro GATX 001020	This equipment is not currently in Umler.						62

# **Equipment Query as Railroad**



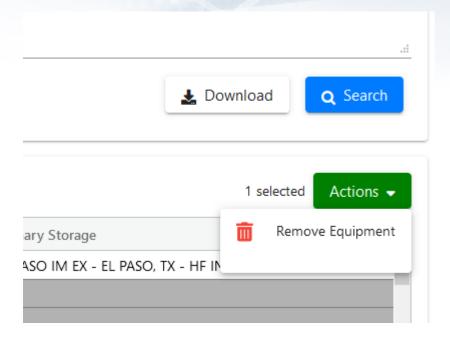
- Advises of equipment that my road does not have possession of
- Advises of equipment that is not in Umler
- Advises on the existence of Disposition Requests

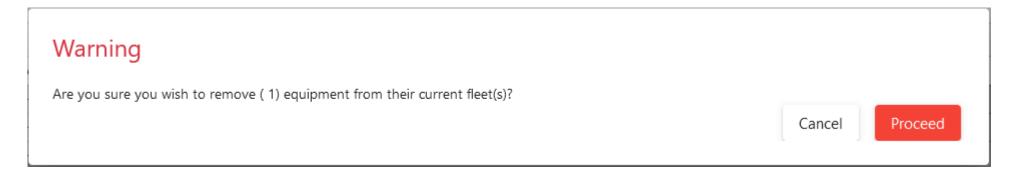
Equipment ID	Controlling Entity
GATX 001005 <b>1</b>	UNION CARBIDE CORPORATION (A SUBSIDIAR
GATX 001006	This equipment is not currently in Umler.
GATX 001007	UNION CARBIDE CORPORATION (A SUBSIDIAR
GATX 001008	You are not in possession of this equipment.
GATX 001009	You are not in possession of this equipment.
GATX 001010	You are not in possession of this equipment.
GATX 001011	You are not in possession of this equipment.
GATX 001012	You are not in possession of this equipment.

# **Equipment Query as Car Owner**



- Car Owners may query equipment and view fleet information for each car
- A Car Owner may remove a car from a fleet at their discretion
- Emails notifications are sent





# **Equipment Transfers**

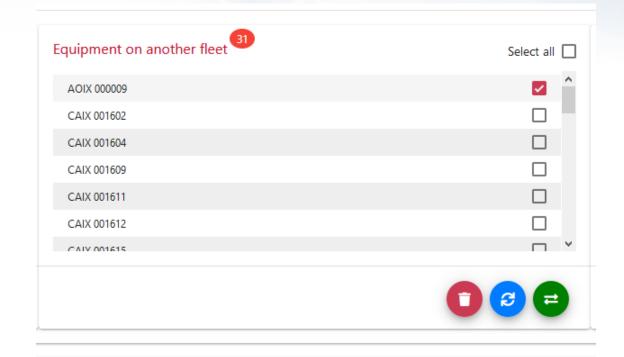


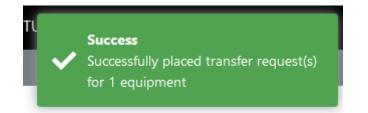
Transfer Requests						
Pending Escalated Closed						
Submitted	3	1	1			
To Fleet Manager	17	96	113			
To Equipment Owner	0	0	0			

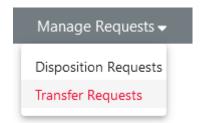
# **Initiating Equipment Transfers**



- 1. Fleet Transfers start in Fleet Management
- Select Equipment and then select the green arrows
- 3. This initiates the process and also advises the Fleet Manager in possession
- Notifications are sent via email

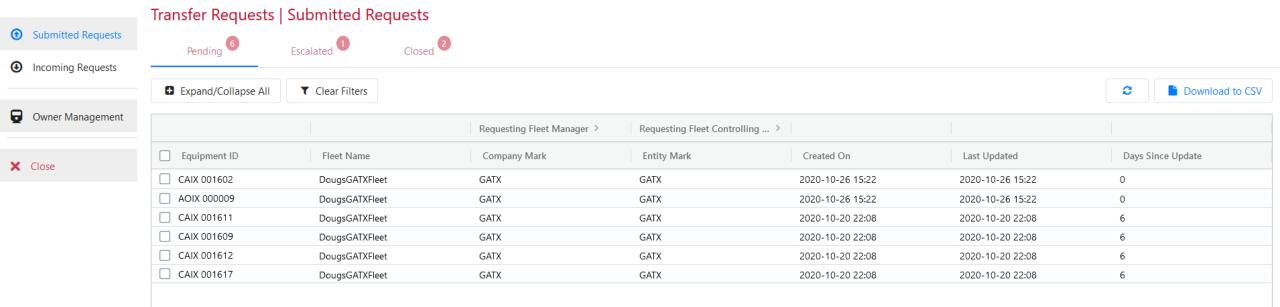






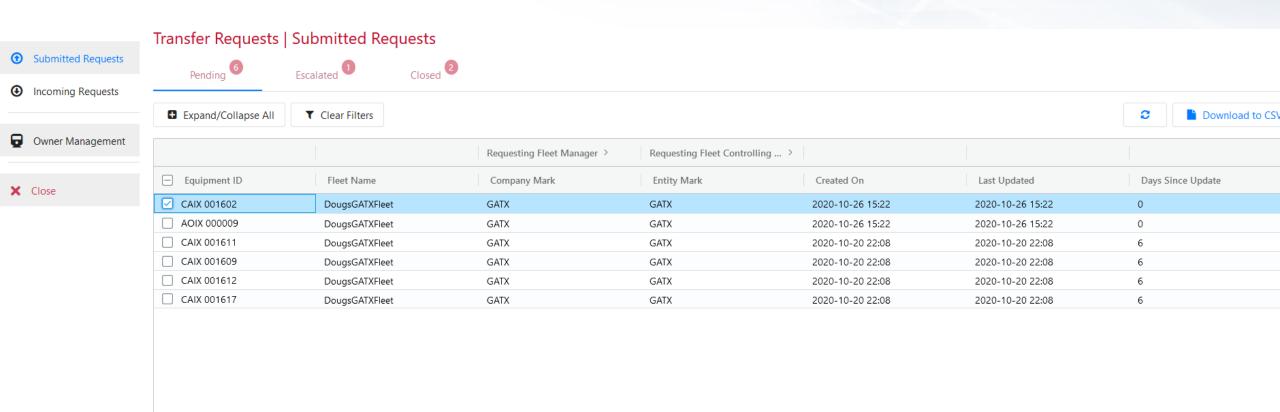
# **Equipment Transfer Hub**





# **Equipment Transfers – Fleet Managers**





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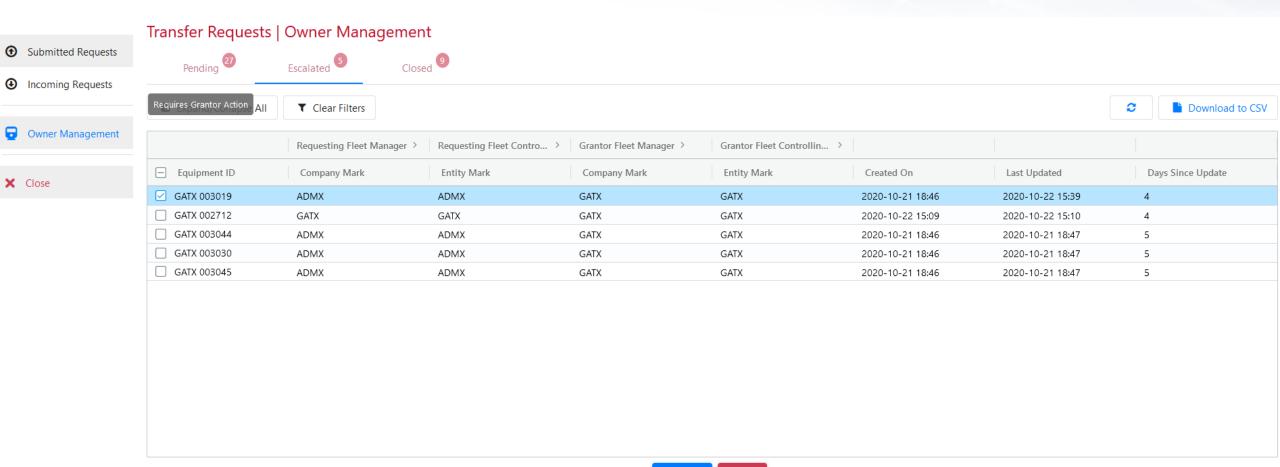
Resend

Escalate

Cancel Request

# **Equipment Transfers - Owner**





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Approve

# **Expanding Headers**







Download to CSV

Requesting Fleet Manager <					Requesting Fleet Contr
Company Mark	Company Name	Contact Name	Phone	Email	Entity Mark
GATX	GENERAL AMERICAN MAR	Sanders, Douglas	(919) 651-5091	douglas.sanders@railinc.com	GATX
GATX	GENERAL AMERICAN MAR	Sanders, Douglas	(919) 651-5091	douglas.sanders@railinc.com	GATX
GATX	GENERAL AMERICAN MAR	Sanders, Douglas	(919) 651-5091	douglas.sanders@railinc.com	GATX
GATX	GENERAL AMERICAN MAR	Sanders, Douglas	(919) 651-5091	douglas.sanders@railinc.com	GATX
GATX	GENERAL AMERICAN MAR	Sanders, Douglas	(919) 651-5091	douglas.sanders@railinc.com	GATX
GATX	GENERAL AMERICAN MAR	Sanders, Douglas	(919) 651-5091	douglas.sanders@railinc.com	GATX

# **Disposition Requests**



Disposition Requests							
	Pending Escalated Final Notice Closed						
Fl. Manager	0	0	0	0			
Railroad	0	0	0	0			
Eq. Owner	0	0	0	0			

# Disposition, As Per Circular OT-57



- Upon provision of notice, as described below, railroads may pursue the option of sending a private car to its storage location if there is no empty billing instruction (reverse routing qualifies as an empty billing instruction) or if a receiver/loader is unwilling to accept or rejects a car.
- Day 0 Day that request is created.
- Day 1 Begins at 12:01 a.m. the following business day.
- Day 2 Begins at 12:01 a.m. the following business day.
- Day 3 Begins at 12:01 a.m. the following business day. Begins when manually escalated by railroad.
- Day 4 Manually initiate by railroad after Day 3, 24 hour notice given when triggered.
- Day 5 The railroad may close the disposition request and handle the car as desired.

# Disposition, Step 1: Equipment Search



#### **Equipment Search**

Enter Equipment IDs

gatx4124-4132

Enter valid equipment separated by a comma or whitespace. Ranges are supported (Ex: AARX1-100, AARX1-AARX100). Click the "Search" button or Shift + Enter to search.

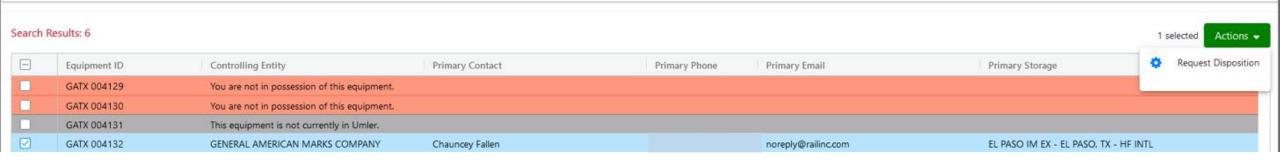


#### Search Results: 9

Equipment ID	Controlling Entity	Primary Contact	Primary Phone	Primary Email	Primary Storage
GATX 004124	You are not in possession of this equipment.				
GATX 004125	You are not in possession of this equipment.				
GATX 004126	You are not in possession of this equipment.				
GATX 004127	You are not in possession of this equipment.				
GATX 004128	UNION CARBIDE CORPORATION (A SUBSIDIAR	Doug Sanders	(877) 724-5462	douglas.sanders@railinc.com	EL PASO IM EX - EL PASO, TX - HF INTL
GATX 004129	You are not in possession of this equipment.				
GATX 004130	You are not in possession of this equipment.				
GATX 004131	This equipment is not currently in Umler.				
GATX 004132 <b>1</b>	UNION CARBIDE CORPORATION (A SUBSIDIAR	Doug Sanders	(877) 724-5462	douglas.sanders@railinc.com	EL PASO IM EX - EL PASO, TX - HF INTL

# Selecting Equipment for a Request





# **Finalizing Request**



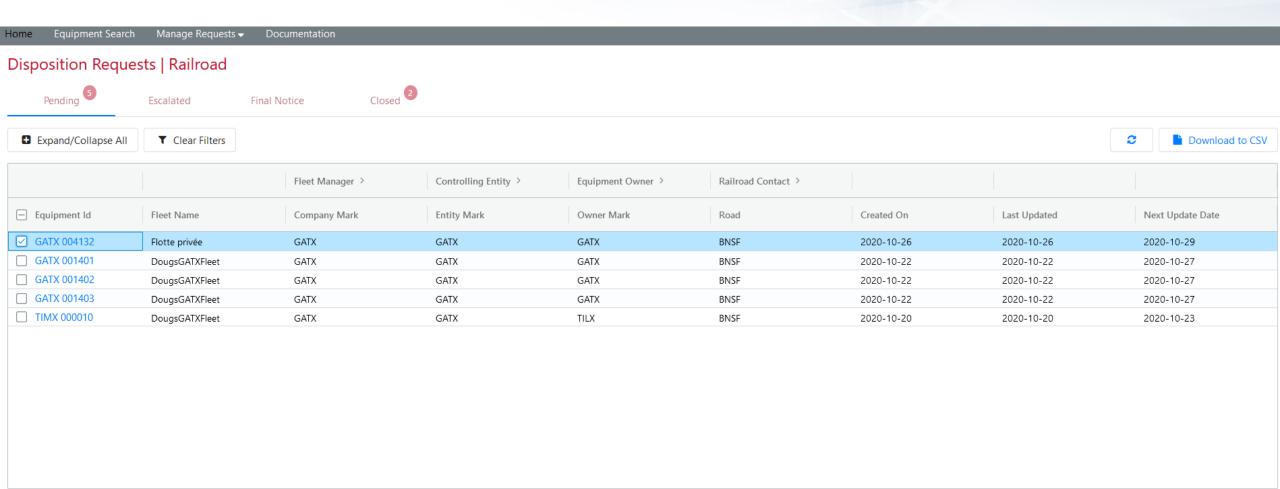


S Success

Successfully placing disposition requests for 1

# **Disposition Dashboard**





Add Comment Close Request

## **Communication for Disposition**



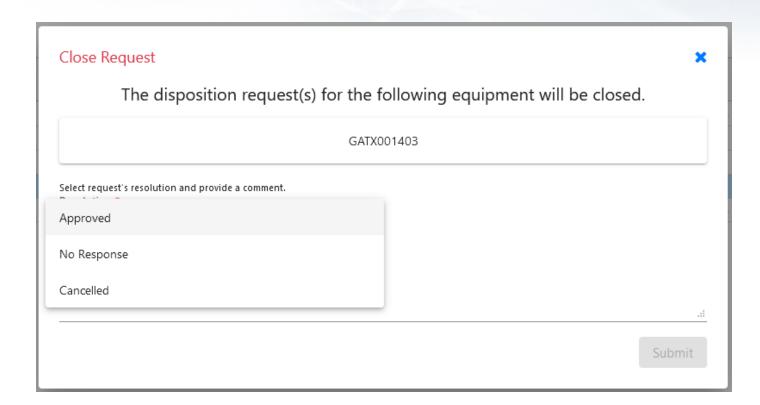


- Loading Authority provides a means for communication between Fleet Manager, Primary Controlling Entities, Railroads, and Equipment Owners
- Prompts communication
- Impetus on parties involved to work together and get a car where it needs to be
- Comments also go out as email notifications
- Comments may not be provided for Closed requests

# **Closing Disposition Requests**



- All closures are done by the railroads
- Approved
- No Response
- Cancelled
- No duplicates on open requests



### References & Resources



### **Loading Authority Product Page**

- User Guide
- FAQs
- Webinars/Task Demos
- Link to Circular OT-57





Association of American Railroads
Safety and Operations • Business Services
425 Third Street, SW • Washington, D.C. 20024

CIRCULAR No. OT-57

IN EFFECT AS OF FEBRUARY 1, 2020

RULES GOVERNING REGISTRATION OF PRIVATE CARS AND CONTROLLING ENTITY CONTACT & STORAGE INFORMATION



# **New Component Tracking Process**

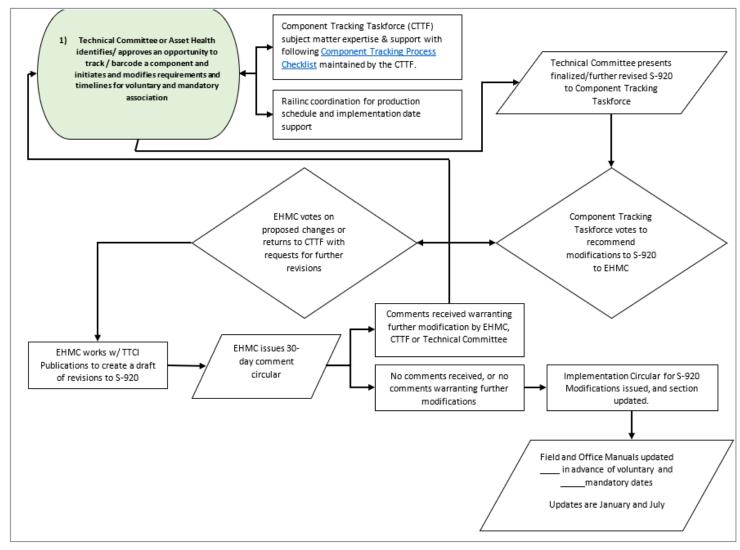


### Component Tracking Task Force has been revived under Greg Deibler

- Currently working on "checklist" for new components and process flow drafts
- Working with several revived sub Task Forces:
  - Data Security
    - Determining requirements for updating the security matrix
  - Data Quality
    - Determining next steps in addressing quality issues (e.g. duplicate CIDs)
  - Component Tracking Process Development
    - Determining best practices for adding new components

### Potential New S-920 Process Under CTTF





# **Cushioning Units Project Completed Successfully**



- Ability to add and register cushioning units completed October 15<sup>th</sup>
- Cushioning unit job codes are dependent on the pocket group, updates to job codes were made November 12th
  - Now a CID can be passed with a pocket group to determine the unique job code
  - If just the CID is passed all applicable job codes will be returned



# 2021 RPSWC Embargo Value Expansion Project



#### **3 Main Themes**

### 1. **Update 824s**

New "all clear" code

### 2. More deeply integrate with transpiration and operations

Allow for the embargo of empty private cars due to congestion

### 3. Improve usability

- UI improvements
- Make the application easier to use for new embargo officers



# Tank Car Certificate of Construction (TCOC)



- Addressed several defects in the application:
  - Now allow for CoCs in draft status to be deleted in Search and Application pages
  - Increased CSV download capability
  - Fixed ITP mis-numbering on PDFs

# Tank Car Integrated Database (TCID)



- Added several Station Stencils
- Updated Warnings to Errors for Drawing, Weld, and Shell/Sill section validations
- Enhanced reports to allow for search of all inspections between a date range
- Made date formats consistent in reports
- Updated company dropdowns to sort in alphabetical order
- TCID tickler will be sent to Umler to notify of discrepancies in Q4
- Next enhancements on deck
  - Improving the View Inspections screen (e.g. add columns for Stencil Class, Stub Sill Design, etc.)
  - Report query for user provided list of tank cars

# **Potential Tank Car Projects**



- Tank Car Committee likely to approve T100.22.2 to add new components in 2021
  - Other safety relief devices
  - Valves
  - Fittings
- Tank Car Committee increase scope beyond Component Tracking into other products, especially for valves
  - Update TCOC?
  - Validate Umler against TCOC?
  - Validate TCID against TCOC?



# Systems Validation Task Force (SVTF)



- Docket 463-SVTF Updates to General Section of all Equipment Groups
  - Q1 2020
- SVTF GOND/HOPP updates
  - Q2 2020

• Flat Car, Vehicular Flat, and Intermodal Flat equipment changes pending UC review and approval

Next equipment group is TANK. The LOCO and MISC are the last groups needing a review

# **Umler Committee Highlights**



- Q1 5 dockets, most notable one making Tank Car Qualification elements confidential
- Q2 9 dockets, most notable
  - Making updates to the Autorack inspection interval from 8 to 10 years to align with AAR specifications
  - Updates to tank car qualification elements removing unknown values per CPC-1343
- Q3 4 dockets and other notable work, including
  - Cold Weather updates (more info in slides below)
  - Validation rule matrix for HM-246 tank cars
- Preparing for upcoming ABT due date changes
- Continue to support Tank Car Task Force, Data Quality Task Force, Systems Validation Task Force, and Conflict Management Task Force
- Continue to track mismatched information between Early Warning System (EW) and Umler for Long Travel Constant Contact Bearings (LTCCB) for Tank Cars

# **Cold Weather Updates**



- Circular C-13556 introduced interchange rules for valves on unit trains moving in cold weather
- Component Registry updated field registrations to make dates mandatory
- New Umler inspection added to report dates in cases where not all information required for a CID registration is present

Umler and Component Registry will feed the Early Warning moving forward



### Q1 2020 Release

#### Mar. 19

- 398-Broadcasting EOS Dates
- 463-SVTF Updates to General Section of all Equipment Groups
- 472A-Make Eight Tank Qualification Elements Confidential-TANK
- 472C-Allow LESE to view Confidential Tank Qualification Elements (8)-TANK

#### **Q1 Interim Release**

Umler Struts to Spring – Feb. 12 402-CID Output Column Headings – Mar. 30

### Q2 2020 Release

#### Jun. 18

- 391-Equipment Descriptor (B341)
- 468-Increase Outside Length (OSLG) maximum range-LOCO
- 469-Update element name and range maximum for Weight on Drivers (A115)-LOCO
- 472B-Make Year Tank Qualified (B240) Mandatory-TANK
- 478-Add New Equipment Builder (A035)-TANK
- 488-Generate New Year Blue Card on Periodic Inspection Date
- 494-Updates to Tank Qualification Elements (B240-B247)
- SVTF GOND/HOPP Updates

#### **Q2 Interim Release**

200 - Assign Car Grade W to Boxcars having waybill for Municipal Garbage Waste – Apr. 21 452-Correct Autorack Inspection Interval – Apr. 21



### Q3 2020 Release

Oct. 15

- 473-Add new HM-246 Validation Matrix-TANK
  - Two new ETC's T84X and T85X
  - HM-246 Validation Matrix
- 479-Add Remote Monitoring Device (B176)-LOCO
- 490-Add new permissible value for EPA Emissions Tier Level (B081)-LOCO
- 493-Add New Cushioning Unit Component ID (B361)
  - RPSWC Project Cushioning Unit

### Q4 2020 Release

Dec. 10

- 466-New tickler 731 for Performer
- 470-Update Business Rule for Tare Weight (A259)
- 482-Create CSV Download for all errors for a single equipment
- 483-Change Request for TCID Tickler
- 503-ABT Device Type (B523) Mandatory
- 509-Lading Strap Definitions
- 510-Add new Equipment Builder (A035) CFX-FLAT

#### **Q3 Interim Release**

- Component Tracking C703/C803 mandatory for field reg. Jul 30
- Docket 504-Cold Weather TAG Elements and Inspections Aug 6 and Aug 11
- Cold Weather/Umler TAG EW/MA Aug 10
- Load Service/Emergency Brake Valve Component Data Sep 7

#### **Q4 Interim Release**

- Umler Data Quality Service Migration Oct 20
- Umler Query Service Infrastructure Migration Oct 22
- Service/Emergency Brake Valve Inspections and Component Elements Oct 29
- Component Tracking Data Warehouse Migration to Snowflake TBD
- 500 ABT Due Date (DU13) Interval Updates and Recalculation TBD
  - FRA ABT 60 day window before implementation date



### Q1 2021 Release

Mar. 18

- RPSWC Project Locomotive Defect and Status
- 436-Update CPC-1232 Requirements to Include Shipping Container Specifications Stenciled Beginning with 117
- 498-Update the CFLT Ticklers Format-Layout and Verbiage
- 499-Do Not Load After Date

### Q2 2021 Release

Jun. 17

- 480-Remote Monitoring Device (B176) Mandatory-TANK
- 486-Update Maximum for LOCO Horsepower (A123)
- 497-Slack Adjuster Validation Logic

#### **Q1 Interim Release**

- RPSWC-Alert Modernization Management
- Umler Cloud Migration TBD

**Q2 Interim Release** 



Q3 2021 Release	Q4 2021 Release
-----------------	-----------------

Sep. 16

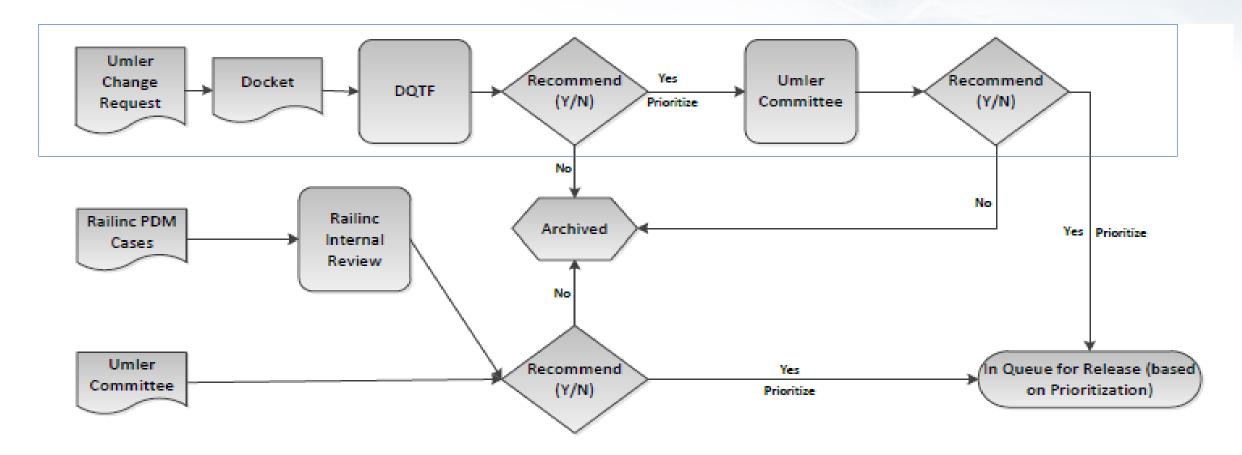
Dec. 9

**Q3 Interim Release** 

**Q4 Interim Release** 

# **Umler – Review of Change Request Process**





<sup>\*</sup>All current and previous dockets are viewable and tracked on the Umler Committee SharePoint site under the UC/DQTF Docket Repository.

# **Umler – Review of Change Request Process**



RAILING		Umler™ Change Reques				
Docket #/Filename: UMLER CHANGE REQUEST FORM.DOCX						
Instructions: Use this form for all Umler system changes including new elements, new permissible values, and business rule change Provide as much information as possible related to the request. Send the completed form to <a href="mailto:csc@railinc.com">csc@railinc.com</a> . All requests are submitted to the Umler Data Quality Task Force for review. Requestor may be asked to participate in a conference call with the Task Force to discuss the request further. Changes approved by the Task Force are submitted to the Umler Committee for final approval a scheduled for a future Umler release. CSC will respond to the request within 24 hours and Umler Product Manager will respond within 10 business days from the date of the request. * Indicates required field.						
Requestor's Information (type or print):		* Request Date: Choose date.				
* Name: Enter Name.	* E-Mail:	Enter Email Address.				
* Title: Enter Title.	* Phone:	Enter Phone Number.				
*Company: Enter Company.	Sponsoring Entity:	Enter Sponsoring Entity.				
* Description of Items to be Reviewed: (Include car numbers, reference to Industry Rules/Regulations, and examples). Attach extra pages if needed. Enter Description.						
Number of Units in Requestor's Fleet affected by this request: Enter number of affected units.						
* Benefit to Industry: Enter the benefit(s) to the Industry.						
Cas	se #: Case #	Docket #: Docket#				
Railinc Comments/Request Tracking:		t				

### **Umler Committee – Members**



Primary Member	Company	
Joe Kerber (Chair)	BNSF	
Andri Desormeaux (Vice-Chair)	CIT Rail	
Lora Dorman	CSXT	
Wayne McDonnell	CN	
Kelly Black	CPRS	
Lili Martinka	FURX	
Gary Boklewski	GATX	
Kevin Thompson	Greenbrier	
Bryan Dunklau	KCS	
Jerel Scott	NS	
Loriann Riccetti	TTX	
Dave Tuma	UP	
Lili Martinka	Wells Fargo	
Maurice Davis	Watco	

## **Railinc Umler Contacts**



Name	Title	Contact Information
Railinc Customer Success Center	For assistance with Umler or any other Railinc application, contact Railinc directly	csc@railinc.com 1-877-RAILINC 1-877-724-5462
Sara Maples	Sr. Business Analyst	sara.maples@railinc.com
Tavon Littles	Business Analyst II	Tavon.Littles@railinc.com
Rory O'Brien	Business Analyst II	Rory.O'Brien@railinc.com
Anthony McKoy	Business Analyst II	Anthony.McKoy@railinc.com
Clay Miller	Product Manager	Clayton.Miller@railinc.com
Umler Business	All Business Analysts	UmlerBusiness@railinc.com
Umler Product Support	All Support	UmlerProductSupport@railinc.com

### References and Resources



- Railinc website has the following resources to help with common Umler tasks on the <u>Umler</u>
   <u>Product page</u>:
  - Quick Guides Short documents that focus on specific Umler tasks
  - Demos Recently updated videos that cover core Umler functionality
  - Webinars Online seminars that provide a detailed review of Umler functionality
    - Umler Permissions and Access Rights
    - Component Registry

**NOTE:** The direct link to quick guides, demos and webinars is: <a href="https://www.railinc.com/rportal/umlerreferences">https://www.railinc.com/rportal/umlerreferences</a>.



# Gaining Access to FUR and LOA



- Users will need a Railinc Single Sign-on (SSO) account
  - Register at: <a href="www.railinc.com">www.railinc.com</a>
- Users will need Letter of Authorization and FindUs.Rail permissions assigned to access the applications
- Once logged in, locate "My Profile" and select View/Request Permissions

My Profile

Edit My Profile

Change Password

View/Request Permissions

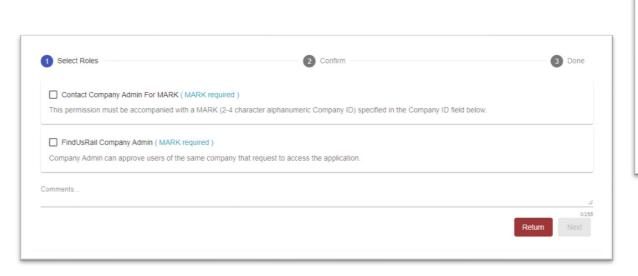
Check Status of Permission Requests

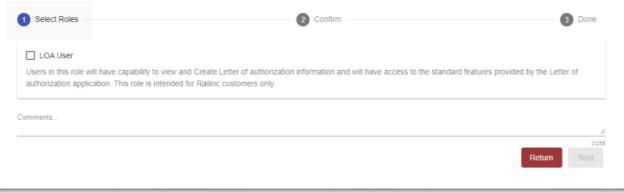
User Guide

# Gaining Access to FUR and LOA



- FUR Search for FindUs.Rail and select the "Request" button. Choose the role/level of access needed to the application
- LOA Search for Letter of Authorization and select the "Request" button. Choose the role/level of access needed to the application





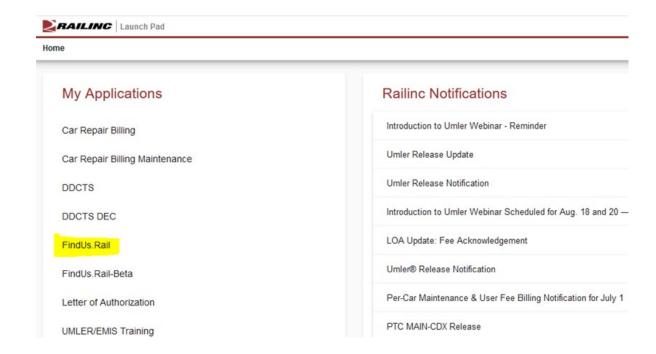


### What is FindUs.Rail?

RAILING

Railinc's FindUs.Rail web-based application is a source of comprehensive industry contact data. It enables users to:

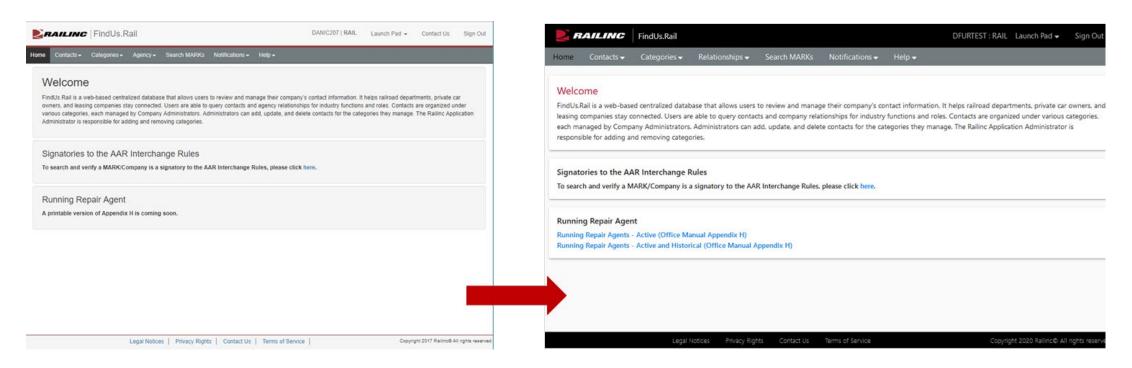
- Search for industry contacts by company and category
- Manage their own company's contacts
- Download contacts
- Assign a third party to manage contact data
- Search for agencies affiliated with the Railroad Industry



## What has Changed with FindUs.Rail?



- Upgrades to enhance application security
- Cloud migration
- Addition of a seamless CAPTCHA on public page



# Reminder – FindUs.Rail Mandatory Contact Information



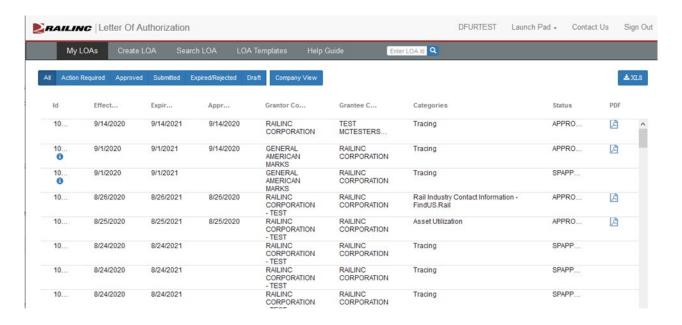
- AAR Interchange Rule 114 indicates what contact categories are mandatory in FindUs.Rail.
  - Umler
  - DDCT
  - Early Warning
  - EHMS
  - Car Repair Billing
- Reference the current Office Manual of the AAR Interchange Rules for a complete listing.
- Per your mark assignment letter, you are required to add your company's contact information to FindUs.Rail. Instructions for doing so can be found at: <a href="https://public.railinc.com/resources/findusrail">https://public.railinc.com/resources/findusrail</a>



#### What is LOA?



- An LOA grants permission to an organization to receive another company's data
- The LOA application is a web-based system that enables users to manage all aspects of their LOAs
- Required per Railinc's data access policy
- Designed to protect customer data



# Letter of Authorization (LOA) Updates



- Internal features and process improvements
- Requirement of Supplemental Fields (MARK, SSO, etc.) to allow for expedited implementation of LOAs
- Removal of Grantee and Grantor address fields
- LOA renewal process updates

# **Coming Soon to LOA!**

RAILING

- Enhanced searching and dashboard capabilities
- Company data cleanup
- Email verbiage updates

### References and Resources – LOA and FUR



#### **Railinc Customer Success Center**

Available Monday-Friday, 7:00am-7:00pm Eastern

Phone: 1-877-RAILINC (877-724-5462)

Email: csc@railinc.com

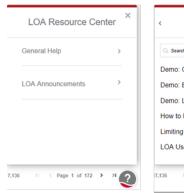
After-hours emergency support is available nights, weekends, and holidays

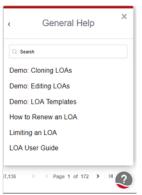
#### LOA and FindUs.Rail User Guides, quick guides, demos and webinars

LOA: <a href="https://public.railinc.com/products-services/letter-of-authorization">https://public.railinc.com/products-services/letter-of-authorization</a>

FUR: <a href="https://public.railinc.com/resources/findusrail">https://public.railinc.com/resources/findusrail</a> (also includes a free look-up tool)

Within the LOA application, a help center is also available:







### **CSC Event Reporting Workshops**



#### Problem Areas

Insufficient frequency and quality of railcar events

Location precision & granularity is insufficient

Inconsistent application of bill-of-lading and waybill business rules

Inaccurate sharing of customer location information

Low quality of shipment to ETA to customers (Deferred)

Event Type	Proposed Coverage	Proposed Frequency	Proposed Accuracy/ Completeness	Proposed Location	Proposed Latency
Arrivals and Departures	N.A.	1 hour while moving 4 hrs while static			
Intermediate (Passing)			Various; not generalized	Specific lat/long with unique identifier to resolve RR differences	Short term, 1 hr Target of < 10 minutes
Holds		1 Hr			
Releases (Customer)		N/A (one time events)			
Pulls and Placements (incl					
constructive)					
Interchanges					
In-Gates and Out-Gates					
Ramps and De-Ramps	~100%				
Bad Order Release					
Storage					
Rejects					
Rebills					
Bad Order		·	Contains est. release time		

"Big Ideas"	Components	
	Complete the sustainable "Rail Industry GIS (Geographic) network" (RIGIS)	
Precise GIS Location	Improve quality of GIS and SPLC data	
Network	Create "Location Master" including sustainable change management processes	
Event Reporting Scorecard and Metrics	Create industry event reporting scorecard and reports	
Industry Customer Location File	Create Customer Location File	
Centralized Waybill System	Centralized Waybill system	
	Use PTC to add location events	
	Use wayside detectors	
Utilize existing data sources to increase coverage,	Use dispatch events/Clear Path	
frequency and granularity	Improve AEI sharing, including sharing event data from ALL AEI sites	
	Create universal sharing business rules	
Next Gen AEI and Motes	Recommend an 5-year transition strategy for next generation AEI/GPS and Motes	

2021 Projects 2021 Studies Deferred

# Location Management Rail Industry GIS (RIGIS)

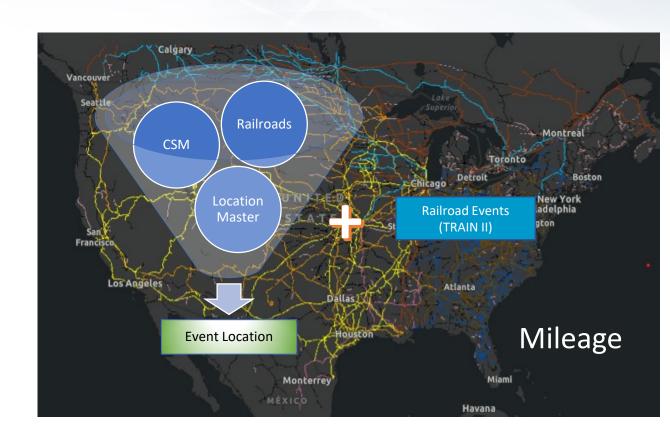
# Sustainable, precise and integrated North American GIS network (more than just a map)

- Precise locations for <u>all</u> railcar events
- Precise railcar mileage
- Facilitate geospatial analysis
- Scalable to future needs

#### 2021 Initiatives

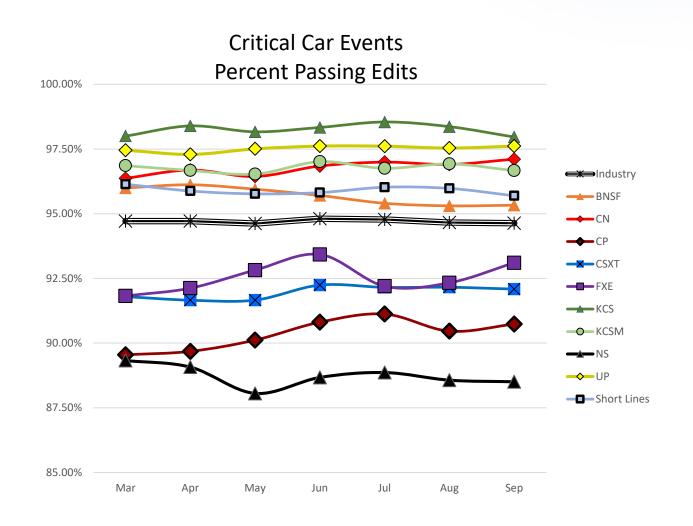
- Network connectivity
- Event location data quality





# 2021 Project: Event Reporting Metrics and Scorecard





#### 2020 Initiatives

- Prototype scorecards
- Work with individual railroads
- Some significant improvements are beginning to show
- Scope for 2021 Project
  - Include frequency, distance between events
  - Modify several business rules
  - Determine distribution method(s)
  - Automate distribution

#### 2021 Studies



- 1. Leverage existing supplemental event reporting sources (Wayside detectors)
  - Identify level of coverage that could be attained
  - Develop high-level business case and potential implementation scenarios
- 2. Investigate needs for unambiguous identification of customer and shipment locations
  - Catalogue different customer location concepts and nomenclatures used
  - Identify gaps
  - Investigate feasibility of location "translation services"
  - Develop high-level business case and potential implementation scenarios
- 3. Explore bill-of-lading and waybill editing challenges and potential solutions, including common waybill editing capabilities
  - Identify root causes of waybill failures
  - Propose potential approaches or alternatives
  - Develop business case(s) timeline(s) and controls

# Advanced Visibility: GPS and Next Generation AEI



- Removed from CSC Study list
- Comprehensive White Paper currently being developed by Railinc:
  - Input from Railroads, PCOs and Shippers
  - Technologies being investigated:
    - Second Generation Automatic Equipment Identification (AEI.V2)
    - Positive Train Control (PTC)
    - Geographic Positioning System (GPS), Differential GPS, GPS III
    - "Motes" and sensors
    - Optical Character Recognition (OCR or "Vision" System), Drones, Satellites
  - Use cases being developed







An asset management tool designed to support the freight car maintenance processes from the inbound inspection, when a train arrives in the interchange yard, through the car's repair and release to service.

**CarLogix** is used by regional railroads as a complete car repair solution.

**CarLogix** is also integrated to Class I railroads to provide back end services for internally built asset management systems to ensure those systems remain compliant with AAR rule changes.





# **Product Offerings**





Equipment Health Report

On-demand equipment health including

- Alerts
- EW/MA
- Umler Inspections



**Shop Entry** 

Inspection and repair recording



Pricing and Validation

Real-time pricing, error identification and alert closure

Based on the AAR Field Manual and custom edits



Back Office Management

Automated
accounts receivable
invoicing and
accounts payable
auditing and
management

# **Supports Internal Car Repair Systems**



**Reference Data** 

Quarterly updates of supporting reference data

Validation Service

Real-time web service (Errors, Pricing, & Billed Party)

**Back Office Management** 

 Automated Accounts Receivable invoice processing and Account Payable Audit

Reports

Real-time repair reports and analytics

# A Complete Car Repair Billing Solution



#### Repair Entry

Easy to use repair entry system

#### Work Order Support

Back Office repair management and automatic 500 Byte file submission

#### A/R Management

• Simplifies invoice correction and resubmission

#### A/P Audit

 Streamlines audit processes to submit exception letters and CBAs

#### Reports

Real-time repair reports

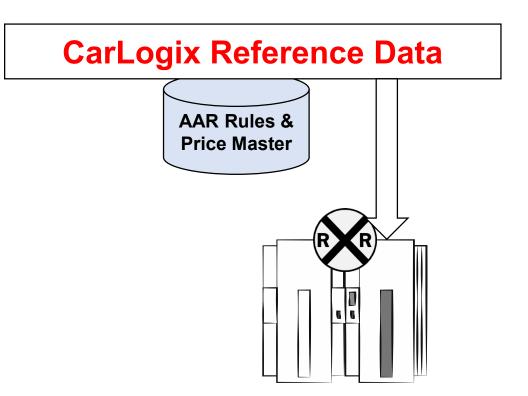
# **Integration Services**



#### CarLogix eliminates the need to manage reference data

The CarLogix Reference Data
Service manages all of the industry
and custom reference data required to
create a work order including:

- Price Master and Custom Job Codes
- Job Code Search by Car Part
- Vertical and Horizontal edit updates
- Alert to Job Code mapping



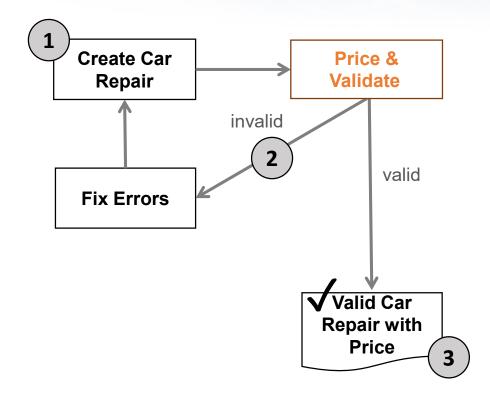
# **Integration Services**



#### CarLogix automatically validates and prices work orders

# The CarLogix Validation and Pricing Service

- Validates work orders against industry and custom rules
- Determines the party to bill based on the car mark owner, lease agreement or defect card authority
- Prices the repairs based on AAR
   Price Master or Inventory Item cost for "non-machine price-able" repairs



# **Integration Services**



#### The Railinc CarLogix team identifies and adds new edits per rule changes:

- Industry meetings
- Circular letters
- AAR Field Manual, Office Manual and Procedures Manual updates

#### Result in:

- Updated reference data
- New or revised vertical edits

#### Example:

C-13664 Revisions to Field Manual, Rules 7, 9, 67 and 75

#### Proposed New Rule 7.E.11:

11. Labor to remove and/or replace TMX/UBX brake system components should be billed per Job Code 4468 Rule 75.

#### 2 New Edits:

- 1. If JC 1670 and WM 01, 02, 05, 08, 18, 40, 41, then work order *must* also include JC 4468 with WM 09 for the same location.
- 2. If JC 1670 and WM 25, then work order *must* also include JC 4468 with WM 25 for the same location.

Researching: Required or recommended. If WM = 03 (any others), require 1999 with CP AZ.

### 2021 Roadmap

#### **Shop Enhancements**

- CarLogix Shop Entry
  - Car Grade Reporting
  - Associated Repair Prompt
- Enhanced Inventory Management
- Mobile Application (Tablet)
  - Mobile Inspection Application

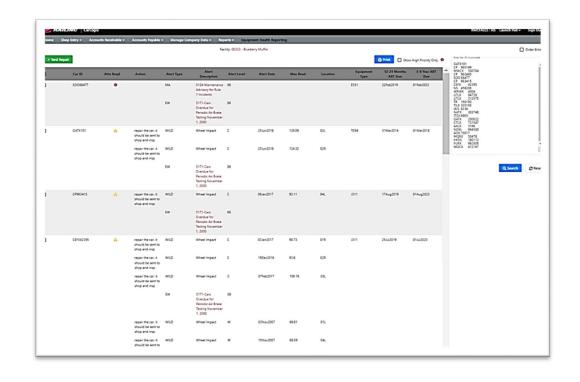


# **Equipment Health Report**



#### Compiles up-to-date equipment health information on a single screen

- Search and Print in 3 steps
- Define priority levels by alert and severity
- Include or exclude information
  - EHMS Alerts by alert level
  - Early Warnings by letter or severity level
  - Umler inspection due dates
- View EW/MA Letter directly from this screen
- Company defined instructions based on alert levels
- Enter Yard Repairs



### **Equipment Health Report**

# Compiles up-to-date equipment health and status information from multiple industry systems

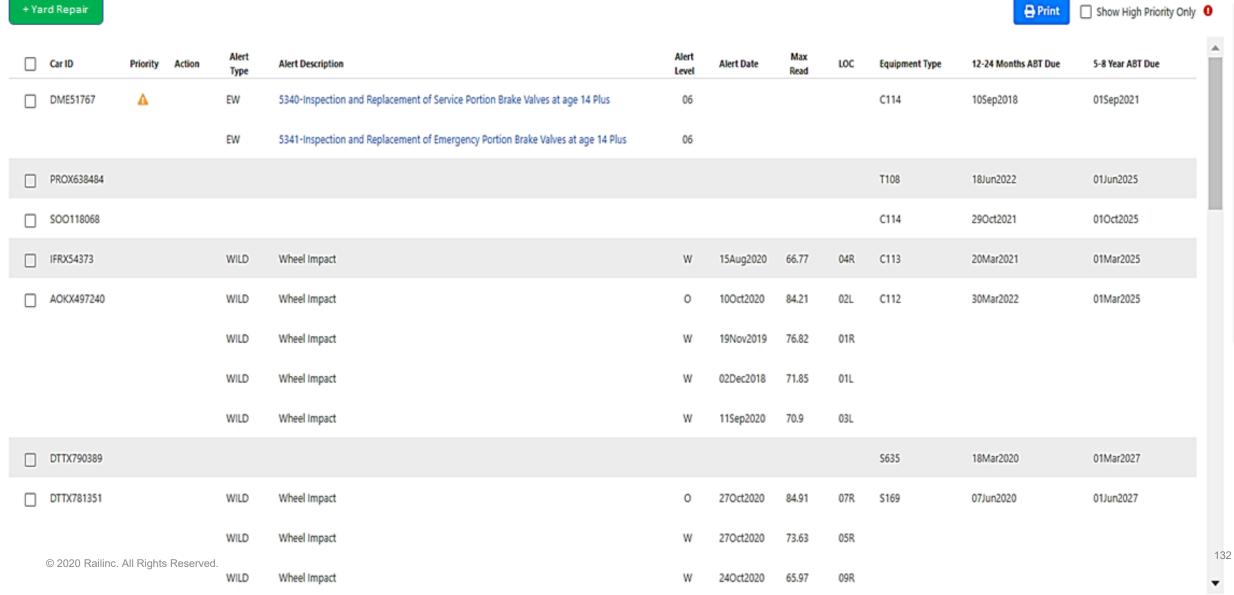
- EHMS Alerts
  - Wheel condition alerts based on Wheel Impact Load Detectors (WILD)
  - Bearing health alerts based on Acoustic Bearing Detectors (ABDs)
  - Truck Hunting and Truck Performance indicators (THD/TPD)
- Early Warnings and Maintenance Advisories
- Umler air brake inspection due dates

Your company can set the priority and color coding for each item.

You can also exclude records from displaying in the report by type or alert/severity level.

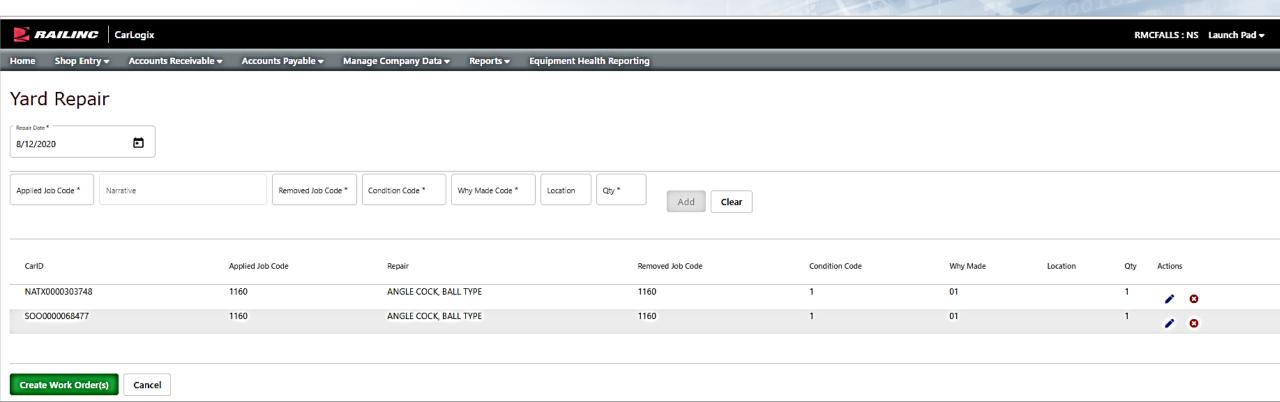


Facility: 00014 - BLUE ISLAND



PROX SOO 000 IFRX 000 AOKX DTTX DTTX DTTX DTTX CP 000 DME SOO 000 AOK 000 DTTX DTTX BNSF NAHX CP 000 CEFX SOO 000 PLCX CN 000 DTTX AOK 000 TTZX HOKX DD AAA Q Sea

Enter Car ID



### 2021 Roadmap



#### **Focus on Private Car Owner and Contract Shops**

#### **Private Car Owner Focus**

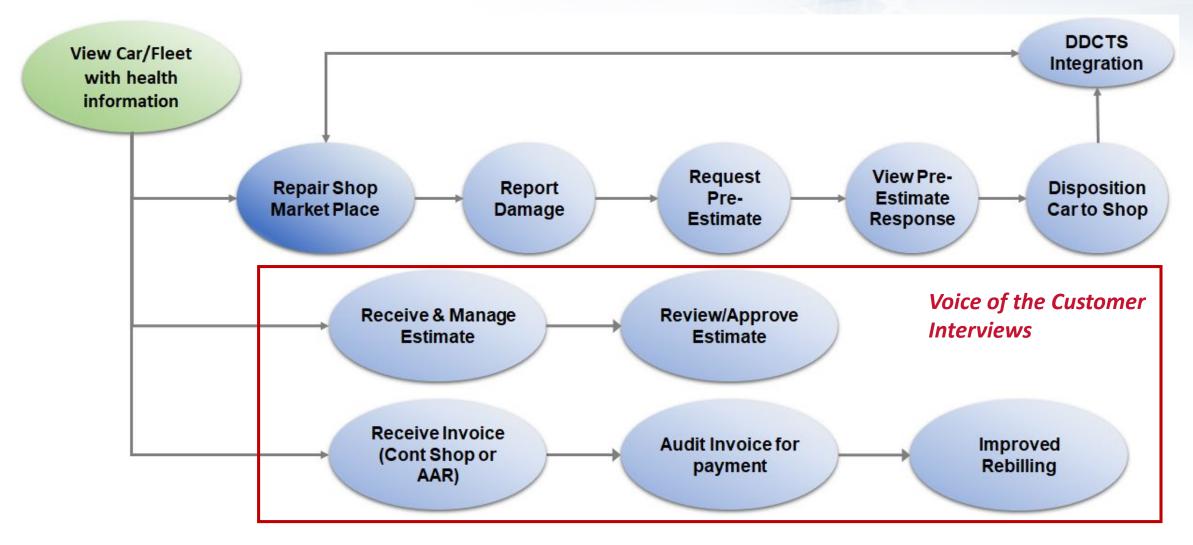
- Repair Shop Market Place
- Equipment Health Reporting
  - Bad Ordering Cars to request an estimate
- Contract Shop Data Exchange

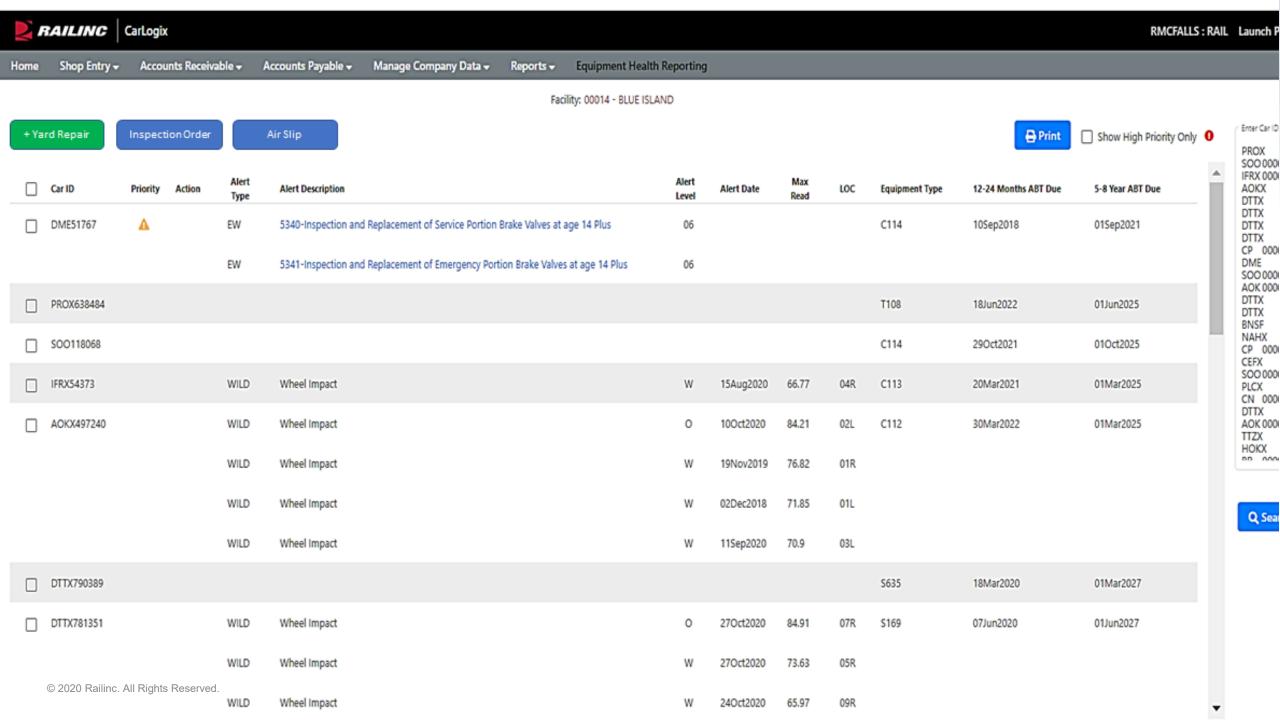
#### **Contract Shop Focus**

- Contract Shop Integration for VARs
- Contract Shop Data Exchange

# **CarLogix Fleet Management**







Equipment ID: ABCD0123456789 Time Period: Last 12 Months •

Equipment details

Type: Covered Hopper

Status: Active L/E: Loaded

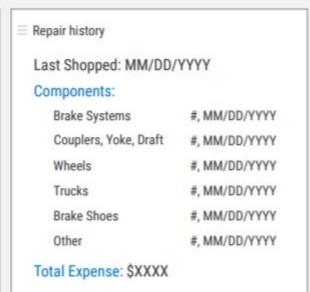
Commodity: XXXXX - Description

Last Commodity: XXXXX - Description - HM

12-24 Month ABT Due: MM/DD/YYYY

5-8 Year ABT Due: MM/DD/YYYY

Open Actions: 2





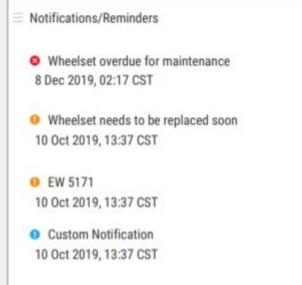
= Last reported activity

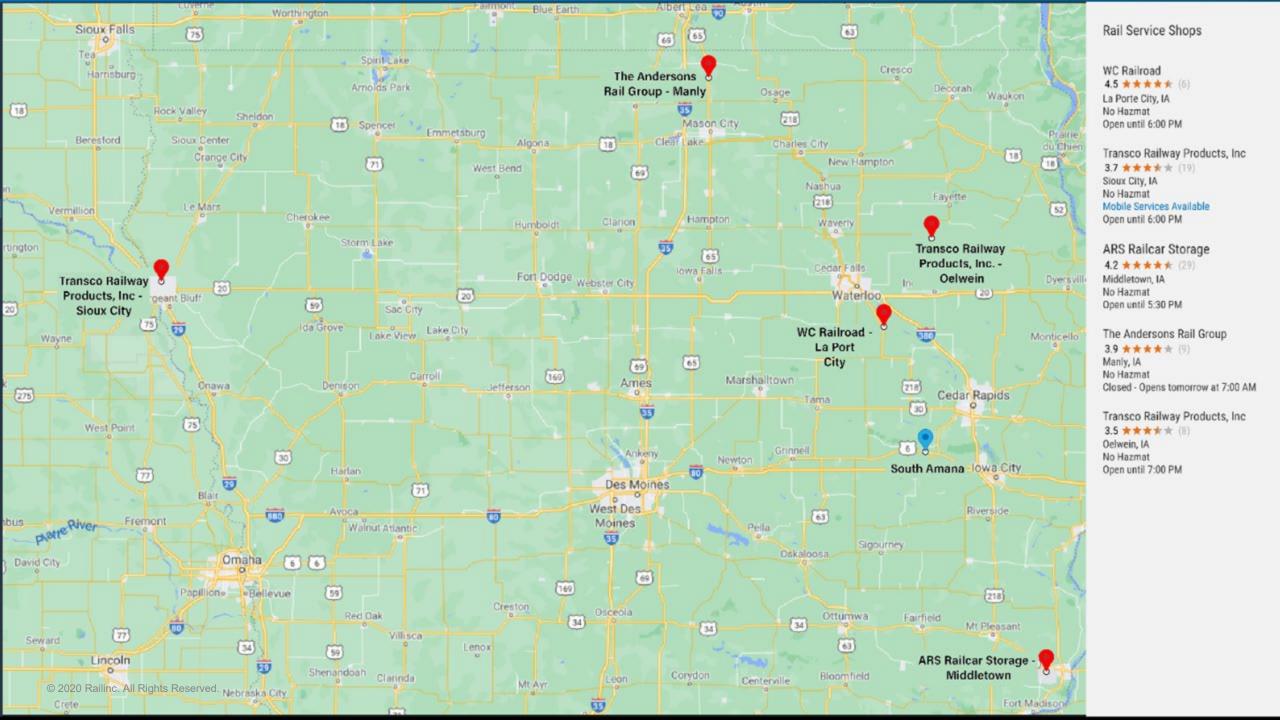
# Arrived South Amana

10 Dec 2019, 13:37 CST









# Reporting and Analytics Gregg Phillips RAILING © 2020 Railinc. All Rights Reserved. 139

# **Equipment Health Data for PCOs**



System	Data Type	How To Get It AAR Systems	Commercial Services	Benefits
EHMS	WILD, ABD, THD, WPD Alerts	EHMS data subscriptions Web Services EHMS UI	Fleet Health Reporting CARS web service Dashboards	Monitor equipment component health
Early Warning (EW)	EW, MA	EW message subscriptions Web Services EW UI	Fleet Health Reporting CARS web service Dashboards	Monitor equipment affected by EW/MA activity
DDCTS	Incident Reports	DDCTS message subscriptions Web Services DDCTS UI	Fleet Health Reporting Custom solutions	Monitor status of DDCT incidents
Inspection Quality (IQ)	Detailed wheel impact reads	Daily summary reports by email or FTP	Dashboarding Custom Solutions	Wheel health trending
All	Custom alerts		Fleet Health Reporting Custom Solutions	Monitor critical items

### **PCO Use of Equipment Health Data**

RAILING

- Large shipper/car owner subscribes to Fleet Health data
  - Summary of equipment health alerts, EW/MA activity, equipment location
- Supported holistic analysis of fleet health



- Identified top priority activities (wheelset changes)
- Enabled planned maintenance at preferred location and costs
- Allows car owner to better direct work of car repair service contractors
- Integrated data into plant and yard operations systems
- Significant savings in maintenance spending

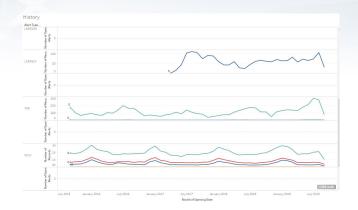


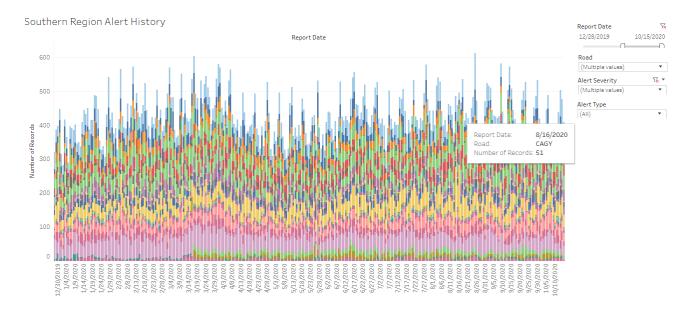


# **Equipment Performance Analysis**

- Analyzes performance of full fleet or defined sub-fleets
  - Component life
  - Failure modes
  - Configuration performance
  - Geographic and service type analysis
  - Repair cost per mile modeling



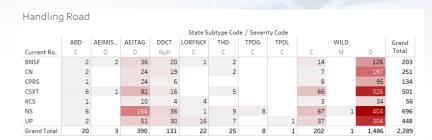


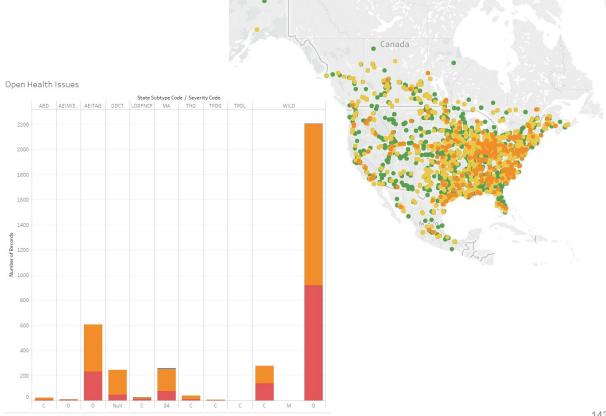


#### Railinc Fleet Health Services

RAILINC

- Decision-ready data from industry movement, health, and characteristics systems
- Solutions from data feeds to interactive webbased analysis tools
- Customizable to support optimal decisions





# Remaining Useful Component Life



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Machine learning-based analysis of wheelset condition

Improve wheelset replacement decisions

Web service for integration to applications

 Feature within Railinc applications (CarLogix, RailSight)

Wheelset 1 Wheelset 3 Alert Level: O Alert Level: W MTC (P66): 30,000 MTC (P66): 45,000 MTC (P80): 45,000 MTC (P80): 60,000 MTC (P95): 70,000 MTC (P95): 85,000 Wheelset 2 Wheelset 4 Alert Level: NA Alert Level: O MTC (P66): 125,000 MTC (P66): 7,500 MTC (P80): 150,000 MTC (P80): 15,000 MTC (P95): 175,000 MTC (P95): 30,000

# Reporting and Analytics



#### **Tax and Regulatory**

• Speed studies, location, and equipment utilization

#### Components

Component removals and applications

#### **Lease Support**

• Equipment utilization analysis

#### **Cost Forecasting**

A/P and A/R forecasting

#### Custom

Custom reporting and predictive analytics

### Al Support – Areas of Investigation



- Equipment Repair
  - Component change prioritization
  - A/P and A/R forecasting
  - Audit automation
  - Shop planning and optimization
- Fleet Planning
  - Equipment demand
  - Lease pricing



# **Training Overview**



#### **Background:**

- Historically years of engagements with customers highlighted a need for consulting/training
- Especially true for customers new to rail
- A more formalized internal training program with Andy Adams as instructor has been a big success and received positive feedback from Railinc personnel that have attended

#### **VOC** and Research:

- VOC's (Voice of the Customer) calls held with existing customers to gauge level of interest if such a training program were offered
- Overwhelming sentiment that all would have taken advantage of such training were it available
- Course format: Remote training (Zoom). Eventually in person and e-modules may be possible

#### **Course Offerings:**

- https://public.railinc.com/productsservices/railinc-training-institute
  - Railroading Operations (Rail 101)
  - Loaded Railcar Shipment Cycle
  - o Intermodal Operations
  - Customized Training
- Iterative approach to be taken as we conduct the sessions. Customer surveys conducted afterwards help to refine and improve the process



#### Railinc Customer Success Center



Railinc Customer Success Center Available Monday-Friday, 7:00am-7:00pm Eastern

After-hours emergency support is available nights, weekends, and holidays

1-877-RAILINC (724-5462)

csc@railinc.com

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