

Introduction to Car Hire Rate Negotiation Self Service (CHRNSS)

Presenter: Kuhu Kunjita

September 2023

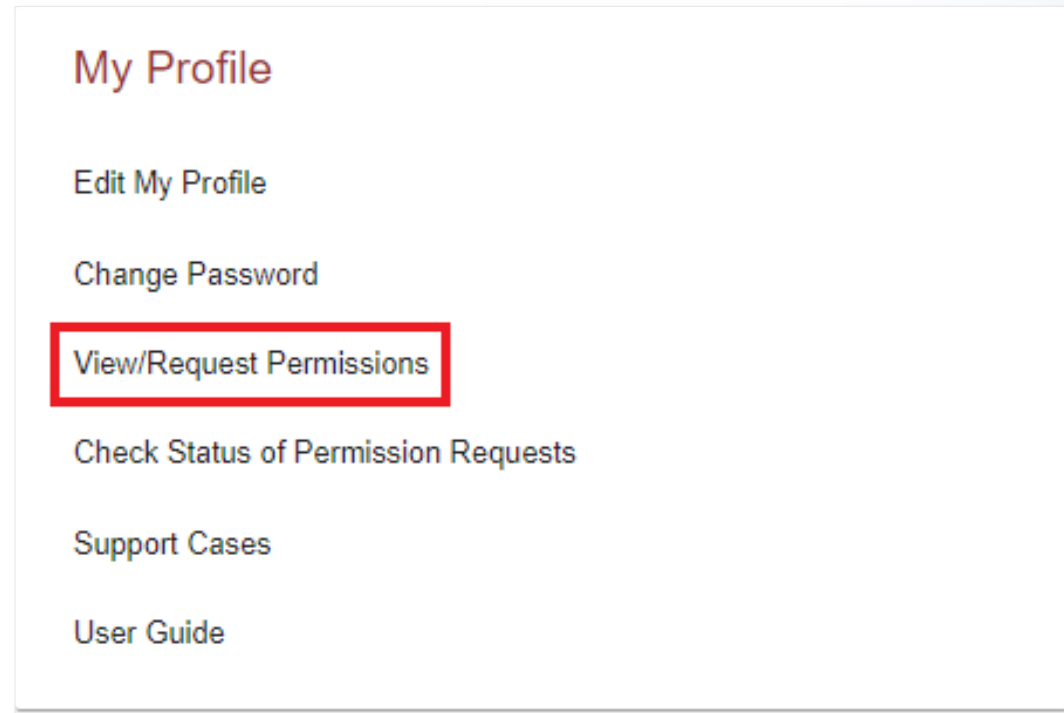
Agenda

- Permissions
- Accessing the Application
- Dashboard
- Creating a Bid Offer
- Query
 - Bid Offer
 - CHARM
 - Default Rate Query
- Depre Market Report
- Helpful Links



Open Offers Offers that have not been concurred	-	Notifications
		Open
		No activity - 30 days remain .
		No activity - 15 days remain .
		No response to call for BFO - 13 days remain .
		Closed
		No activity after 45 days .
		Effective date has passed .
		Expiring
		Spot rates of duration more than 60 days will expire in 60 days .
		Special rates of duration more than 60 days will expire in 60 days .

Launch Pad: View/Request Permissions



- The User Services menu can be found on the Launch Pad. Click “View/Request Permissions.”

Request Application Access



Filter...

Car Hire Rate Negotiation

Car Hire Rate Negotiation
CHRATENEG Resource

Request

- You can search for CHRNSS using the filter at the top of the screen or scroll down and find it in the alphabetical list of applications.

Permissions



Car Hire Rate Negotiation
CHRATENEG Resource

1 Select Roles 2 Confirm 3 Done

☐ Car Hire Rate Neg. User (MARK required)
This Car Hire Rate Nego. role is for the User to create and view bid and offer transactions submitted by their User ID.

☐ Market Reports User Role (MARK required)
Market Report user role for running fee-based reports on car hire rates

☐ Read Only User Role (MARK required)
Read only user role for querying car hire rate information. Cannot negotiate rates

Comments...

0/255

Return Next

- Users can request Car Hire Rate Neg. User, Market Reports User Role, or Read Only User Role

Accessing the Application



- Once permission is granted, you can access the CHRNSS application via the Launch Pad, under the My Applications section.



Home

My Applications

Car Hire Rate Negotiation

Home Page View: Dashboard



Open Offers

Offers that have not been concurred

4

Closed Offers

Offers that have been concurred, auto-concurred, expired, and cancelled in the last 90 days

6

Expiring Agreements

Agreements expiring in the next 60 days

0

Notifications	
Open	
No activity - 30 days remain	0
No activity - 15 days remain	0
No response to call for BFO - 13 days remain	0
Closed	
No activity after 45 days	0
Effective date has passed	0
Expiring	
Spot rates of duration more than 60 days will expire in 60 days	0
Special rates of duration more than 60 days will expire in 60 days	0



Dashboard: Open Bid Offer



< < Back

Open Offers

Filter

Export to CSV

Sending Road	Bid Offer #	Owner Mark	User Mark	Offer Type	Car Type	Mech Desg	# of Cars	Carrier Ref	Effective Date	Expiration Date	Create Date	Respond By	Days Remaining
RAIL	200213372	RAIL	AARE	Special Market	C614	LO	2	-		2023-12-31	2023-09-11	2023-10-26 23:59:59	44
RAIL	300213373	RAIL	AARE	Market	C11*	LO	2	-		9999-12-31	2023-09-11	2023-10-26 23:59:59	44
RAIL	500213375	RAIL	AARE	Market	E534	GBS	1	-		9999-12-31	2023-09-12	2023-10-27 23:59:59	45
RAIL	600213386	RAIL	AARE	Market	C114	LO	1	-		9999-12-31	2023-08-30	2023-09-27 23:59:59	15

< < Back

[legal notices](#) | [privacy rights](#) | [terms of service](#) | [contact us](#)

© 2023 Railinc. All rights reserved.

Open Bid Offer Information: Transaction History

Offer Details

Bid Offer Information

Bid Offer #:

Offer Type:

Market

Owner Mark:

RAIL

User Mark:

AARE

Effective Date:

Expiration Date:

9999-12-31

Car Type Code:

C11*

Mech Designation:

Status:

Open

Latest Transaction Details

Version	Bid Purpose	Init Mark	Carrier Ref	LTH	ETH	LMR	EMR	LAR	EAR	Trans Date
2	Counter	AARE		3.50	-	3.500	-	-	-	2023-09-11 22:24:02

Details

Equipment

Transaction History

Confirm/Concur

Confirm/Concur

Counter

Call for Best & Final

Respond Best & Final

Cancel

Confirm Cancel

Copy

Go

Export to CSV

Version	Bid Purpose	Init Mark	Carrier Ref	LTH	ETH	LMR	EMR	LAR	EAR	Trans Date
2	Counter	AARE		3.50	-	3.500	-	-	-	2023-09-11 22:24:02
1	Original	RAIL		3.00	-	3.000	-	-	-	2023-09-11 14:25:55

Close

Open Bid Offer Information: Equipment Tab



Offer Details

Bid Offer Information

Bid Offer #:

Offer Type:

Special Market

Owner Mark:

RAIL

User Mark:

AARE

Effective Date:

Expiration Date:

2023-12-31

Car Type Code:

C614

Mech Designation:

Status:

Open

Latest Transaction Details

Version	Bid Purpose	Init Mark	Carrier Ref	LTH	ETH	LMR	EMR	LAR	EAR	Trans Date
1	Original	RAIL		0.20	-	0.020	-	-	-	2023-09-11 13:52:57

Confirm/Concur

Go

Details

Equipment

Transaction History

Export to CSV

Car Init	Car Number	Car Type Code	Mech Design	Rate Type Code
RAIL	0000000572	C614	LO	Z
RAIL	0000000573	C614	LO	Z

Close

Dashboard: Closed Bid Offer



<< Back

Closed Offers

Export to CSV

Sending Road	Bid Offer #	Owner Mark	User Mark	Offer Type	Car Type	Mech Desg	# of Cars	Carrier Ref	Effective Date	Expiration Date	Closed Date	Closed Reason
RAIL	213370	RAIL	AARE	Market	C111	LO	1	-	2023-10-01	9999-12-31	2023-09-01	Concurred
RAIL	400213374	RAIL	AARE	Spot Market	E534	GBS	1	-	2023-10-01	2023-11-30	2023-09-11	Concurred
RAIL	500213365	RAIL	AARE	Market	C114	LO	1	-		9999-12-31	2023-08-30	Cancelled
RAIL	700213367	RAIL	AARE	Market	E534	GBS	1	-	2023-09-01	9999-12-31	2023-08-31	Best And Final
RAIL	800213368	RAIL	AARE	Market	C111	LO	1	-	2023-09-01	9999-12-31	2023-08-31	Best And Final
RAIL	900213369	RAIL	AARE	Market	C111	LO	1	-	2023-10-01	9999-12-31	2023-09-01	Concurred

<< Back

Dashboard: Expiring Agreements



<< Back

Expiring Agreements

Export to CSV

Sending Road	Bid Offer #	Owner Mark	User Mark	Offer Type	Car Type	Mech Desg	# of Cars	Carrier Ref	Effective Date	Expiration Date	New Offer Exists
RAIL	200210662	RAIL	AARE	Special Market	F483	FBC	93		2022-10-01	2023-09-30	-
RAIL	400203184	RAIL	AARE	Market	F483	FBC	285		2021-03-01	2023-10-31	-
RAIL	700201327	RAIL	AARE	Market	F483	FBC	100		2020-10-01	2023-09-30	-
RAIL	800210448	RAIL	AARE	Special Market	F483	FBC	19		2022-10-01	2023-09-30	-
RAIL	800210448	RAIL	AARE	Special Market	F483	FBC	19		2022-10-01	2023-09-30	-
RAIL	900204739	RAIL	AARE	Spot Market	F483	FBC	1		2021-07-01	2023-09-30	-

<< Back

[legal notices](#) | [privacy rights](#) | [terms of service](#) | [contact us](#)

© 2023 Railinc. All rights reserved.

Create Bid Offer



Create Offer

Open Offers

Offers that have not been concurred

-

Closed Offers

Offers that have been concurred, auto-concurred, expired, and cancelled in the last 90 days

-

Expiring Agreements

Agreements expiring in the next 60 days

-

Notifications	
Open	
No activity - 30 days remain	-
No activity - 15 days remain	-
No response to call for BFO - 13 days remain	-
Closed	
No activity after 45 days	-
Effective date has passed	-
Expiring	
Spot rates of duration more than 60 days will expire in 60 days	-
Special rates of duration more than 60 days will expire in 60 days	-

Help

Create Bid Offer: Message Input



Create Bid and Offer

Message Input

Transaction Details

Car Details

Review Offer

Message Input

Additional information to inform the user of the task at hand.

All fields are required.

Bid Purpose:

Bid Type:

Market

Special Market

Spot Market

Bilateral Prescribed

Special Bilateral Prescribed

Spot Bilateral Prescribed

Next



Create Bid Offer: Bid Type



Applies to market rate cars:

- **Market Rate** is an agreement made with no specified conditions or qualifiers attached to the rate. Expiration dates are not allowed for market rate agreements.
- **Special Market** is an agreement that contains special considerations or provisions that would affect the amount paid for car hire.
- **Spot Market** is an agreement for specific period of time. This agreement must include a start and expiration date and both owner and user must acknowledge that the agreement is a spot rate.

Create Bid Offer: Bid Type



Applies to equipment other than market rate cars:

- **Bilateral Prescribed** is an agreement made with no specified conditions or qualifiers attached to the rate, except for the optional effective and expiration dates.
- **Special Bilateral Prescribed** is an agreement that contains special considerations or provisions that would affect the amount paid for car hire.
- **Spot Bilateral Prescribed** is an agreement made for a specific period of time. This agreement must include a start and expiration date and both owner and user must acknowledge that the agreement is a spot rate.

Create Bid Offer: Transaction Details



Create Bid and Offer

Message Input

Transaction Details

Car Details

Review Offer

Transaction Details

Bid Purpose:Original Offer

Bid Type:Market

* From SCAC:RAIL

CHARM Rates

* To SCAC:AARE

LTH Rate:4.50

ETH Rate:4.50

LMR Rate:3.500

EMR Rate:3.500

LAR Rate:

EAR Rate:

Effective Date:

Expiration Date:

Carrier Reference Number:

Back

Next



Create Bid Offer: Car Details



Create Bid and Offer

Message Input

Transaction Details

Car Details

Review Offer

Car Details
To add a car, or a range of cars, upload a CSV file. Or enter the appropriate information in the form and select the add option.

CSV Upload

Upload a CSV: No file chosen

[Download CSV Template](#)

OR

Manual Input

Enter information for a single car (Low Number), or enter information for a range of cars.

Car Mark:

Low Number:

High Number:

Car Type:

Mechanical Designation:

Car Details
Your list is empty

[legal notices](#) | [privacy rights](#) | [terms of service](#) | [contact us](#)

© 2023 Railinc. All rights reserved.

Create Bid and Offer

Message Input

Transaction Details

Car Details

Review Offer

Car Details
To add a car, or a range of cars, upload a CSV file. Or enter the appropriate information in the form and select the add option.

CSV Upload

Upload a CSV: No file chosen

[Download CSV Template](#)

OR

Manual Input

Enter information for a single car (Low Number), or enter information for a range of cars.

Car Mark:

Low Number:

High Number:

Car Type:

Mechanical Designation:

Car Details
Your list is empty

[legal notices](#) | [privacy rights](#) | [terms of service](#) | [contact us](#)

© 2023 Railinc. All rights reserved.

Review Bid Offer



Create Bid and Offer

Message Input

Transaction Details

Car Details

Review Offer

Review Offer

Please review your offer details below.
Click the Submit button to send your information to the system.

Message Input

Bid Purpose: Original Offer

Bid Type: Market

Transaction Details

From SCAC: RAIL

To SCAC: AARE

LTH Rate: 4.50

ETH Rate: 4.50

LMR Rate: 3.500

EMR Rate: 3.500

LAR Rate:

EAR Rate:

Effective Date:

Expiration Date:

Carrier Reference Number:

Car Details

Your list contains 1 item

Car Mark	Car Number	Car Type Code	Mechanical Designation
RAIL	1846	E534	GBS

Back

Submit

Bid Offer Successfully Submitted



Bid and Offer Result

**Bid Offer message sent
successfully.**

Click the Copy button to create another original offer

Copy

Done

Question and Answer

Up Next:

- Query
 - Bid Offer
 - CHARM
 - Default Rate Query
 - Depre Market Report
- Helpful Links
- Question and Answer



Bid Offer Query



RAILINC Car Hire Rate Negotiation

Home	Bid and Offer	Queries	Depre Market Report	Documentation
		Bid and Offer		
		CHARM		
		Default Rate		

Open Offers	4
Offers that have not been concurred	

Closed Offers	6
Offers that have been concurred, auto-concurred, expired, and cancelled in the last 90 days	

Expiring Agreements	0
Agreements expiring in the next 60 days	

Notifications	
Open	
No activity - 30 days remain	0
No activity - 15 days remain	0
No response to call for BFO - 13 days remain	0
Closed	
No activity after 45 days	0
Effective date has passed	0
Expiring	
Spot rates of duration more than 60 days will expire in 60 days	0
Special rates of duration more than 60 days will expire in 60 days	0

Bid and Offer Query

Mark Ownership:

RAIL

System

Foreign

Both

Car Initial:

RAIL

Car Number(s):

Mechanical Designation:

Car Type Code:

Owner:

User:

Effective Date:

Expiration Date:

Offer Type:

Select a bid type

Bid/Offer Number:

Status:

Select a status

Carrier Reference Number:

Search

Clear

Query Results

11 matches were found. 11 matches displayed.

																	Export to CSV																
Status	⌵	Sending Road	⌵	Bid Offer #	⌵	Owner Mark	⌵	User Mark	⌵	Offer Type	⌵	Car Type	⌵	Mech. Desg	# of Cars	Carrier Ref	⌵	Effective Date	⌵	Expiration Date	⌵	LTH	⌵	LMR	⌵	LAR	⌵	ETH	⌵	EMR	⌵	EAR	⌵
Concurred		RAIL		213370		RAIL		AARE		Market		C111		LO	1	-		2023-10-01		9999-12-31		0.20		0.020		-		-	-	-	-	-	
Open		RAIL		200213372		RAIL		AARE		Special Market		C814		LO	2	-				2023-12-31		0.20		0.020		-		-	-	-	-	-	
Cancelled		AARE		300167253		RAIL		AARE		Special Market		C114		LO	1	-				9999-12-31		-		-		-		-	-	-	-	-	
Open		RAIL		300213373		RAIL		AARE		Market		C11*		LO	2	-				9999-12-31		3.50		3.500		-		-	-	-	-	-	
Concurred		RAIL		400213374		RAIL		AARE		Spot Market		E534		GBS	1	-		2023-10-01		2023-11-30		3.50		2.500		-		-	-	-	-	-	
Cancelled		RAIL		500213365		RAIL		AARE		Market		C114		LO	1	-				9999-12-31		-		-		-		-	-	-	-	-	
Open		RAIL		500213375		RAIL		AARE		Market		E534		GBS	1	-				9999-12-31		4.50		3.500		-		4.50	3.500	-	-	-	
Open		RAIL		600213366		RAIL		AARE		Market		C114		LO	1	-				9999-12-31		-		-		-		-	-	-	-	-	
Best And Final		RAIL		700213367		RAIL		AARE		Market		E534		GBS	1	-		2023-09-01		9999-12-31		-		-		-		-	-	-	-	-	
Best And Final		RAIL		800213368		RAIL		AARE		Market		C111		LO	1	-		2023-09-01		9999-12-31		-		-		-		-	-	-	-	-	
Concurred		RAIL		900213369		RAIL		AARE		Market		C111		LO	1	-		2023-10-01		9999-12-31		0.30		0.030		-		-	-	-	-	-	

Query: Bid Offer Information



Bid and Offer Query

Query Results

11 matches were found

Status	Se	Ra
Concurred	Ra	
Open	Ra	
Cancelled	Aa	
Open	Ra	
Concurred	Ra	
Cancelled	Ra	
Open	Ra	

Offer Details

Bid Offer Information

Bid Offer #: 300167253

Offer Type: Special Market

Owner Mark: RAIL

User Mark: AARE

Effective Date:

Expiration Date: 9999-12-31

Car Type Code: C114

Mech Designation: LO

Status: Closed-Cancelled

Latest Transaction Details

Version	Bid Purpose	Init Mark	Carrier Ref	LTH	ETH	LMR	EMR	LAR	EAR	Trans Date
0	Confirm Cancel	AARE		-	-	-	-	-	-	2013-11-21 21:35:24

Copy Go

Details

Equipment

Transaction History

Export to CSV

Version	Bid Purpose	Init Mark	Carrier Ref	LTH	ETH	LMR	EMR	LAR	EAR	Trans Date
0	Confirm Cancel	AARE		-	-	-	-	-	-	2013-11-21 21:35:24
1	Original	AARE		0.00	0.00	0.000	0.000	-	-	2013-11-21 21:34:03

Close

CHARM Query



Car Hire Rate Negotiation

CHRTST : RAIL - RAILINC CORPORATION | Launch Pad | Contact Us | Sign Out

Home

Bid and Offer

Queries

Depre Market Report

Documentation

Bid and Offer

CHARM

Default Rate

Open Offers

Offers that have not been concurred

4

Closed Offers

Offers that have been concurred, auto-concurred, expired, and cancelled in the last 90 days

6

Expiring Agreements

Agreements expiring in the next 60 days

0

Notifications

Open

No activity - 30 days remain0

No activity - 15 days remain0

No response to call for BFO - 13 days remain0

Closed

No activity after 45 days0

Effective date has passed0

Expiring

Spot rates of duration more than 60 days will expire in 60 days0

Special rates of duration more than 60 days will expire in 60 days0

legal notices | privacy rights | terms of service | contact us

© 2023 Railinc. All rights reserved.



CHARM Query: Date Range



CHARM Query

To perform a CHARM query, select a CHARM File Date and at least 1 additional filter(s) and then click Search

1. Charm File Date Range cannot exceed 90 days

CHARM File Dates: 2023-04-01 - 2023-09-01

⊗ Car Initial RAIL

[Edit filters](#)

Search Clear

Recent Queries: Select...

CHARM Query: Filter Requirement



CHARM Query

To perform a CHARM query, select a CHARM File Date and at least 1 additional filter(s) and then click Search

1. Both Charm File Dates and 1 additional filter(s) are required

CHARM File Dates:

2023-07-01



- 2023-09-01



Edit filters

Search

Clear

Recent Queries: Select...



CHARM Query: Filters



Filters

☐ Bid Offer

☐ Car Type Code

☐ Effective Date

☐ Empty Time Rate

☐ Gross Weight

☐ Inside Width

☐ Loaded Appurt Rate

☐ Load Limit

☐ Outside Length

☐ Plate Code

☐ Stenciled Mark Owner

☐ User Mark

☐ Exclude Default Rates

☐ Exclude Private Cars

☐ Exclude Zero Rates

☐ Car Initial

☐ CHARM Rate Type

☐ Empty Appurt Rate

☐ Expiration Date

☐ Inside Height

☐ Lessee

☐ Loaded Mileage Rate

☐ Mechanical Designation

☐ Outside Width

☐ Pool Number

☐ Umler Owner

☐ Car Number

☐ Cubic Capacity

☐ Empty Mileage Rate

☐ Floor Type

☐ Inside Length

☐ Lining Type

☐ Loaded Time Rate

☐ Outside Height

☐ Owner Mark

☐ Status

☐ Umler Rate Type

Clear filters

OK

Cancel

CHARM Recent Queries



CHARM Query

To perform a CHARM query, select a CHARM File Date and at least 1 additional filter(s) and then click Search

CHARM File Dates:  - 

 [Edit filters](#)

Recent Queries:

Select...

Select...

2023-09-12 10:13:25 AM

2023-09-12 10:12:47 AM

2023-09-12 10:12:39 AM

2023-09-12 10:12:33 AM

2023-09-12 10:12:16 AM

Previous Query Entry



CHARM Query

To perform a CHARM query, select a CHARM File Date and at least 1 additional filter(s) and then click Search

CHARM File Dates:

2021-08-01

 -

2021-08-01

Car Initial

RAIL

Edit filters

Search

Clear

Recent Queries:

2021-11-06 12:54:09 PM

CHARM Query Results



CHARM Query

To perform a CHARM query, select a CHARM File Date and at least 1 additional filter(s) and then click Search

CHARM File Dates: -

☒ Car Type Code

Includes

Excludes

☒ User Mark

[Edit filters](#)

Search

Clear

Recent Queries:

8099 matches were found. 1500 matches displayed.

More than 1500 matches were found. Please export to CSV to view your results. CSV files can only contain a maximum of 100000 rows.

Create Offer

Download CSV

Options

Select	Owner Mark	User Mark	Car Initial	Car Number	Bid Offer	Mechanical Designation	Car Type Code	CHARM Date	CHARM Rate Type	Umler Rate Type	LTH	LMR	ETH	EMR	LAR	EAR	Effective Date	Expiration Date
<input type="checkbox"/>	RAIL	A	RAIL	0000000001	0	XP	A405	2023-08-01	O - Default Rate	M - Railroad Market Rate	0.60	0.073	0.60	0.073	0.000	0.000	1994-01-01	9999-12-31
<input type="checkbox"/>	RAIL	A	RAIL	0000000011	0	XP	A405	2023-08-01	O - Default Rate	M - Railroad Market Rate	0.60	0.073	0.60	0.073	0.000	0.000	1994-01-01	9999-12-31
<input type="checkbox"/>	RAIL	A	RAIL	0000000112	0	XP	A405	2023-08-01	O - Default Rate	M - Railroad Market Rate	0.60	0.073	0.60	0.073	0.000	0.000	1994-01-01	9999-12-31
<input type="checkbox"/>	RAIL	A	RAIL	0000000222	0	XP	A405	2023-08-01	O - Default Rate	M - Railroad Market Rate	0.60	0.073	0.60	0.073	0.000	0.000	1994-01-01	9999-12-31
<input type="checkbox"/>	RAIL	A	RAIL	0000212121	0	XP	A405	2023-08-01	O - Default Rate	M - Railroad Market Rate	0.60	0.073	0.60	0.073	0.000	0.000	1994-01-01	9999-12-31
<input type="checkbox"/>	RAIL	A	RAIL	0000000411	0	XP	A405	2023-08-01	O - Default Rate	M - Railroad Market Rate	0.60	0.073	0.60	0.073	0.000	0.000	1994-01-01	9999-12-31
<input type="checkbox"/>	RAIL	A	RAIL	0000000500	0	XP	A405	2023-08-01	O - Default Rate	M - Railroad Market Rate	0.60	0.073	0.60	0.073	0.000	0.000	1994-01-01	9999-12-31
<input type="checkbox"/>	RAIL	A	RAIL	0000000700	0	XP	A405	2023-08-01	O - Default Rate	M - Railroad Market Rate	0.67	0.074	0.67	0.074	0.000	0.000	1997-12-01	9999-12-31

Default Rate Query



RAILINC

Car Hire Rate Negotiation

CHRTST : RAIL - RAILINC CORPORATION | Launch Pad | Contact Us | Sign Out

Home

Bid and Offer

Queries

Depre Market Report

Documentation

Bid and Offer

CHARM

Default Rate

Open Offers

Offers that have not been concurred

4

Closed Offers

Offers that have been concurred, auto-concurred, expired, and cancelled in the last 90 days

6

Expiring Agreements

Agreements expiring in the next 60 days

0

Notifications

Open

No activity - 30 days remain0

No activity - 15 days remain0

No response to call for BFO - 13 days remain0

Closed

No activity after 45 days0

Effective date has passed0

Expiring

Spot rates of duration more than 60 days will expire in 60 days0

Special rates of duration more than 60 days will expire in 60 days0



Default Rate Query

The Default Rate Query allows you to search for default rates on a specific car or car series, or allows you to look up the current Car Hire Deprescription Default Rates by car type code.

Search Criteria

Select Query Type: Default Rate Query by Equipment (Current Equipment) ▼

Default Rates as of 09/12/2023

Car Initial: Car Number(s):

Enter valid equipment. Ranges are supported (I.E: 1-100).
Click the "Search" button to search.

Clear Search

Default Rate Query



Default Rate Query

The Default Rate Query allows you to search for default rates on a specific car or car series, or allows you to look up the current Car Hire Deprescription Default Rates by car type code.

Search Criteria

Select Query Type:

Default Rate Query by Equipment (Current Equipment) ▼

Default Rates as of 09/12/2023

Car Initial: RAIL

Car Number(s): 201

Enter valid equipment. Ranges are supported (I.E: 1-100).

Click the "Search" button to search.

Clear

Search

Default Rate Query by Equipment (Current Equipment) Results | Counts: 1

Car Initial	Car Number	Loaded HR	Empty HR	Loaded MR	Empty MR	Loaded AR	Empty AR
RAIL	0000000201	0.000	0.000	0.000	0.000	0.000	0.000

[legal notices](#) | [privacy rights](#) | [terms of service](#) | [contact us](#)

© 2023 Railinc. All rights reserved.

Depre Market Report



Home

Bid and Offer

Queries

Depre Market Report

Documentation

New Market Data Query

Reports

Open Offers

Offers that have not been concurred

4

Closed Offers

Offers that have been concurred, auto-concurred, expired, and cancelled in the last 90 days

6

Expiring Agreements

Agreements expiring in the next 60 days

0

Notifications

Open

No activity - 30 days remain0

No activity - 15 days remain0

No response to call for BFO - 13 days remain0

Closed

No activity after 45 days0

Effective date has passed0

Expiring

Spot rates of duration more than 60 days will expire in 60 days0

Special rates of duration more than 60 days will expire in 60 days0

Help

New Market Data Query



Market Reports

Deprescription Market Reports are fee-based reports that allow you to search for market rates based on mileage or hourly rates, for specific cars, car series, or AAR car types.

Railinc Pricing for Market Reports can be found in the [Price List](#)

Market Report Query Details

*Query Name:

Description (Optional):

*Requesting Road:

RAIL

*Report Type:

Summary

Report Status: New

Primary Selection Criteria

*Car Type Code

Multiple values need to be separated by commas or semi-colons. A wild card value of asterisk (*) is allowed for multiple Car Type Code searches, i.e. A* will query all codes beginning with A.

*CHDX Month Range:

202302

to:

202302

☐ M (Market)

☐ Z (Special Agreement Rate)

☐ V (Special Bilateral Rate)

☐ O (Default Rate)

☐ L (Spot Bilateral Rate)

☐ W (Bilateral Rate)

☐ S (Spot Market Rate)

☐ U (Base Rate)

Rate Negotiated From Date to Current (format YYYYMM):

Service Type:

Both (Assigned and Free Running)

If used, this will only extract data for rates agreed to from date requested to current.

☐ Exclude Zero Rates

*Hourly/Mileage Rate Parameter

Add an Hourly or Mileage Rate at which the rate bracket start and ends, then click on the Add button to include the rate bracket on your Market Data Report.

Hourly Rate Parameters

Hourly Rates i.e. 0.40 to 0.49 , 0.50 to 0.55, with no overlap

Use Standard Hourly Rates

Clear Hourly Rates

Start

End

Add

Note: Process will automatically add a last range of "greater than".

Mileage Rate Parameters

Mileage Rates i.e. 0.040 to 0.050 , 0.050 to 0.060, overlap allowed

Use Standard Mileage Rates

Clear Mileage Rates

Start

End

Add

Note: Process will automatically add a last range of "greater than".

Additional Query Elements

Check the boxes next to additional query elements to add them to the query.

☐ Clearance/Plate Code

☐ Inside Length

☐ Platform Length

☐ GRU/GWR

☐ Inside Width

☐ Platform Width

☐ Load limits

☐ Inside Height

☐ Floor Type

☐ Year Built

☐ Cubic Capacity

☐ Floor Trough

☐ Year Rebuilt

☐ Appurtenance Charge Indicator

☐ Lining

☐ Use the email associated with my SSO ID to notify me that my report is complete.

Submit Report

Market Reports



Market Reports

Deprescription Market Reports are fee-based reports that allow you to search for market rates based on mileage or hourly rates, for specific cars, car series, or AAR car types.

Railinc Pricing for Market Reports can be found in the [Price List](#).
The report list refreshes approximately every 10 seconds. You do not need to refresh your browser.
Reports are available for up to 90 days following the initial report request.
Clicking on a report in the results table below will bring up the report details and allow you to copy the query for a new report.

Query Name	Description	Type	Date Created	Status	Results
RAIL 201	NEW QUERY	Summary	2023-09-12 10:53:19	Completed	PDF
RAIL 101	QUERY CREATED	Detail	2023-09-12 10:50:10	Completed	CSV

[legal notices](#) | [privacy rights](#) | [terms of service](#) | [contact us](#)

© 2023 Railinc. All rights reserved.

Useful Links



[Home](#) > [Products & Services](#) > [Car Hire](#)

- [Car Hire Product Page](#)
- [Deprescription Business Rules](#)
- [CHRNSS FAQ](#)
- [CHRNSS User Guide](#)

Car Hire

Car Hire is rental paid by railroads to equipment owners. Click on the title of each Car Hire Railinc application below for details.

Car Hire for *railroad* marked cars is governed by the AAR Circular [QT-10](#), Code of Car Hire Rules and Interpretations Freight.

Car Hire for *private* marked cars is governed by tariff [RIC 6007](#).

More On This Page:

- [Car Accounting Self-Service](#)
- [Car Hire Accounting Rate Master](#)
- [Car Hire Data Exchange](#)
- [Car Hire Rate Negotiation Self-Service](#)

Car Hire Rate Negotiation Self-Service

The Car Hire Rate Negotiation Self-Service (CHRNSS) application provides a single access point for car hire negotiations. The application enables users to transition from legacy in-house deprescription bid-and-offer systems to a centralized, Railinc-supported solution.

Through features like a detailed bid-and-offer dashboard, CHRNSS lessens the administrative effort required to participate in bid-and-offer negotiations. The application also provides specific information about car type and characteristics that can be used to define the types of cars needed for a more efficient negotiation process.

Car Hire Rate Negotiation Self-Service task demos are available in the Car Hire Training section above.

Note: Effective July 1, 2015, Bid and Offer Roster List information is available via the free [FindUs.Rail look-up tool](#). For more information, please contact the Railinc Customer Success Center at csc@railinc.com or 877-724-5462

Railinc Keeps You Moving.

Kuhu Kunjita

Phone: 877-RAILINC

Email: CSC@Railinc.com

