

Car Repair Billing (CRB) Electronic Exceptions Process Webinar

Presenter: John Linge

January 2026

Agenda



- Exceptions Overview and Process Updates
- Electronic Exception Process
- SSO Permissions
- Viewing Invoice Exception and CBA Files
- Appendix Y and Documentation Updates
- Procedures Manual/Price Master/AAR Manuals/User Guide
- Tips and Tricks

Legal Disclaimer: Any actions taken in reliance on or pursuant to this webinar are subject to Railinc's Terms of Use, as set forth in <https://public.railinc.com/terms-use>, and all AAR rules.

AAR Rules Regarding Exception



**AAR Office
Manual Rule
112.H
governs
exceptions**

- The AAR Office Manual will have the most complete and up-to-date information. Always defer to the Office Manual if you see conflicting documentation.
- The Railinc CRB Procedures Manual Appendix Y includes important excerpts from the AAR Office Manual.

AAR Rules Regarding Exception



**Exceptions
are defined
as:**

“A disagreement with a BRC line item, or to an entire BRC, that is brought to the attention of the Billing Party by the Billed Party. Billing exceptions may include, but are not limited to, such issues as incorrect car initials/numbers, incorrect repair dates, incorrect pricing, AAR Rule violations, invalid repairs based on car type or car configuration, repairs related to EHMS alerts where no alert is found, excessive quantities, excessive hours, or excessive material charges.”

Exceptions Process Updates



Previous Process

- Exceptions sent manually via letter format in email
- Must email contact shown in FindUs.Rail with specific subject line and inclusions
- Responses to exception letters sent and tracked individually via email

New Process January 1, 2026

- Exceptions and exception communications are handled in real time using the Car Repair Billing (CRB) Electronic Exceptions System
- Once validated, exception letters are automatically sent to the appropriate billing party
- Billing parties use this system to respond and either agree, partially agree, or disagree with each exception.
- Billing parties will use this system to issue Counter Billing Authority (CBA) to a billed party

AAR Circular Letter C-14565



- Building technology to support the existing rules
- CRB Electronic Exceptions System ensures accuracy and efficiency
- Increased efficiency in processing
- Automatic audit trail for your records

Bill Pzedpelski
Manager, Car Repair Billing



ASSOCIATION OF
AMERICAN RAILROADS

May 15, 2025

[C-14565]

Circular Letter

**Subject: Solicitation of Comments, CRB Paperless Billing Exceptions Implementation
Timeline Revision, Revisions to Office Manual Rule 112 & CRB Procedures Manual, Record
Format Type 3 Revision**

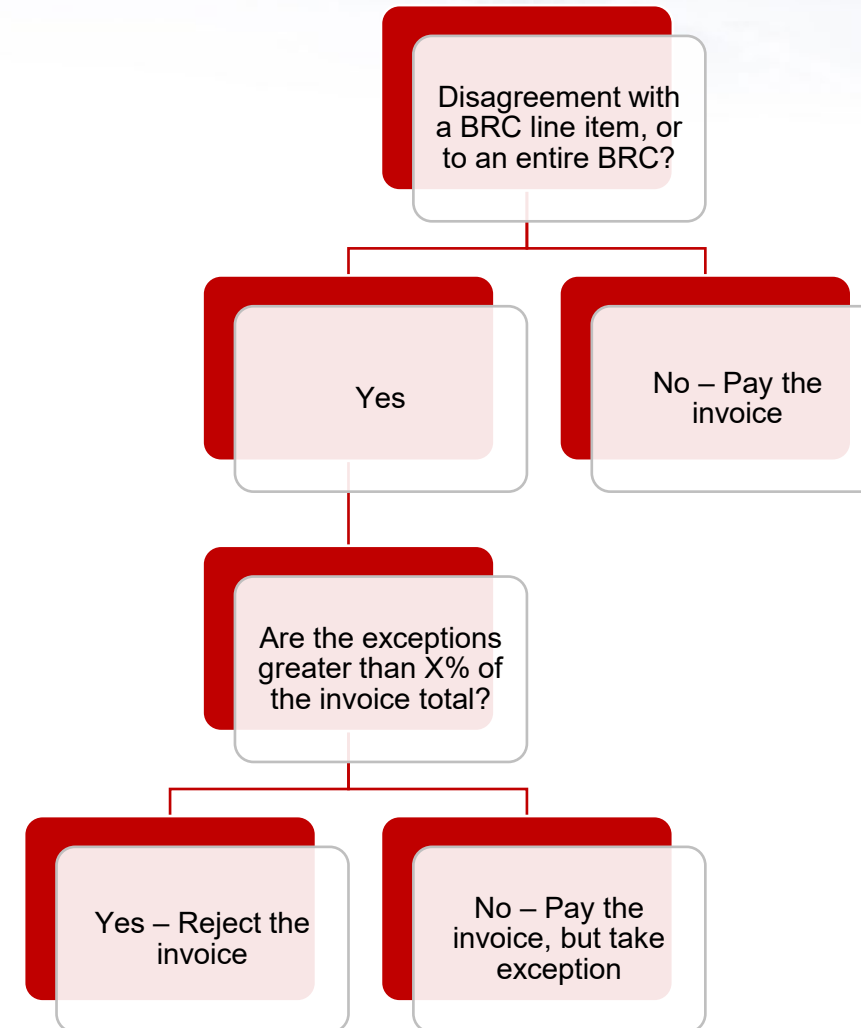
To: ALL SUBSCRIBERS

File Number:CRB-1906

Submitting Exceptions to a Billing Party



- Unpaid Invoices – follow AAR Rule 112.H
- Paid Invoices – follow AAR Rule 112.H.4



Submitting Exceptions to a Billing Party



- If your exception amounts do not exceed the percentage noted, you must pay the invoice in full and submit an exception.

Invoice Amount	Errors or Charges Must Exceed
\$10,000 or less	Disputed charges must exceed 10%
Between \$10,001 and \$200,000	Disputed charges must exceed 7.5% of total invoice amount
Greater than \$200,000	Disputed charges must exceed 5%

Submitting Exceptions to a Billing Party



Exception Letters are used for Invoice Rejections and Taking Exception

Invoice Rejections (Unpaid Invoices)

- Submitted as a Header-Level rejection with no identified exceptions and documentation of why invoice is rejected
- Submitted as a Non-Header Level unpaid invoice rejection containing all exceptions leading to the rejection

Taking Exception (Paid invoices)

- Submitted at the Billing Repair Card (BRC) Header Level and Repair Line level
- Additional letters and responses may be submitted - Limited to 99 exception letters and 99 responses
- Subsequent Exception letters may not contain new exceptions not included with the first letter submitted

Required Fields and Validations



Unpaid Invoice Rejection (RJ)

Required Fields for <u>Unpaid</u> Invoice Rejection M=Mandatory, B=Blank, O=Optional			
Billed Party Exception Submissions	Invoice Rejection Header Level	Invoice Rejection BRC Exception	Invoice Rejection Repair Line Exception
Record Format	M (Always 2)	M (Always 2)	M (Always 2)
Billing Party	M	M	M
Billed Party	M	M	M
Account Date	M	M	M
Total Invoice Amount	M	M	M
Invoice Number	M	M	M
DX Outbound Date	B (Produced by Railinc)	B (Produced by Railinc)	B (Produced by Railinc)
Car Initial	B	M	M
Car Number	B	M	M
Repair Date	B	M	M
SPLC	B	M	M
Repairing Party	M	M	M
Invoice Header Level Exception	M (Must be Y)	M (Must be N)	M (Must be N)
BRC Header Level Exception	M (Must be N)	M (Must be Y)	M (Must be N)
Line Number	M (Must be 0)	M (Must be 0)	M
Currency Indicator	M	M	M

Paid Invoice Rejection (EE)

Required Fields for <u>Paid</u> Invoice Exceptions M=Mandatory, B=Blank, O=Optional		
Billed Party Exception Submissions	BRC Header Level Exception	Repair Line Exception
Record Format	M (Always 2)	M (Always 2)
Billing Party	M	M
Billed Party	M	M
Account Date	M	M
Total Invoice Amount	M	M
Invoice Number	M	M
DX Outbound Date	B (Produced by Railinc)	B (Produced by Railinc)
Car Initial	M	M
Car Number	M	M
Repair Date	M	M
SPLC	M	M
Repairing Party	M	M
Invoice Header Level Exception	M (Must be N)	M (Must be N)
BRC Header Level Exception	M (Must be Y)	M (Must be N)
Line Number	M (Must be 0)	M
Currency Indicator	M	M

Refer to the AAR Office Manual Appendix Y for a full list of Required Fields and Validations

Electronic Exception File Naming Convention



- Exception letter and response will use the same file naming convention
- Exception letters and the .zip container will both use the same naming convention

SubmitterMark_ReceiverMark_InvoiceNumber_AccountDate_ExceptionLetterNumber

Example of a correctly named zip file:

ABCD_WXYZ_123456_0924_01.zip

Example of exception file inside of zip file including supporting attachments:

ABCD_WXYZ_123456_0924_01 (.dat or .txt for FTP, .XLSX for CRB upload)

Attachment_1.pdf

Attachment_2.pdf

Attachment_3.pdf

Electronic Exception File Naming Convention



- Each submission and response pair will have the same file number – this will increase sequentially
- Once an invoice is paid, additional exception submissions will restart the naming convention numbering at 01

Initial invoice submitted to billed party:

- ABCD_WXYZ_123456_0924_01 (Initial invoice rejection from billed party / Detail Source RJ)
- WXYZ_ABCD_123456_0924_01 (Response from billing party to billed party)

Invoice reissued to billed party:

- ABCD_WXYZ_123456_0924_02 (Second invoice rejection on reissued invoice from billed party / Detail Source RJ)
- WXYZ_ABCD_123456_0924_02 (Second response from billing party to billed party)

Invoice reissued by billing party and paid by billed party:

- ABCD_WXYZ_123456_0924_01 (Initial exception letter from billed party to billing party)
- WXYZ_ABCD_123456_0924_01 (Response from billing party to billed party)
- ABCD_WXYZ_123456_0924_02 (Second exception letter from billed party to billing party)
- WXYZ_ABCD_123456_0924_02 (Response to second letter from billing party to billed party)

Update FindUs.Rail Contact Information



Counter Billing

The CBA and Exception Letter Response must be sent to the Counter Billing (CB) contact listed in FindUs.Rail if populated (Rule 114) and submitted to the Data Exchange System via the CRB Electronic Exceptions process outlined in the CRB Procedures Manual.

Invoice Exceptions

The party due must furnish the required supporting documentation found in the circular letter to substantiate the collection, and the request must be sent via email to the Invoice Exceptions (EX) contact in FindUs.Rail (Rule 114).

Category

Car Repair Billing

Category Role:

Primary

Category Functions:

☐ Billed Party

☐ Billing or Invoicing Party

☒ Counter Billing

☐ Inquiries

☒ Invoice Exceptions

☐ Remit To

☐ Remit To Canada

☐ Remit To Mexico

☐ Remit To USA

Update Contact Admin Information



- Under the Data Exchange dropdown, check to see that you have a contact listed for Exceptions System Notifications

A screenshot of the RAILINC Car Repair Billing web application. The top navigation bar is black with the RAILINC logo on the left and 'G01 : RAIL', 'Launch Pad', and 'Sign Out' on the right. Below this is a grey navigation bar with links: 'Home', 'Billing Repair Card', 'Exceptions', 'Data Exchange', 'Admin', and 'Documentation'. The 'Data Exchange' link is highlighted with a red box, and its dropdown menu is open, showing 'Contact Admin' also highlighted with a red box. The main content area is titled 'Contact Admin Page' in red. Below the title is a red error message: 'RAIL is not set up as a PDF Invoice Detail Subscriber.' The main form contains several fields and checkboxes. On the left, there is a checkbox and a text input field labeled 'Email Address*' with the value 'test@railinc.com'. To the right of this are four notification settings, each with a checkbox and a label: 'Data Exchange System Notifications' (checked), 'Exceptions System Notifications' (checked and highlighted with a red box), 'Price Master Notifications' (checked), and 'PDF Invoice Detail Notifications' (unchecked).

RAILINC | Car Repair Billing

G01 : RAIL Launch Pad Sign Out

Home Billing Repair Card Exceptions Data Exchange Admin Documentation

Contact Admin

Contact Admin Page

RAIL is not set up as a PDF Invoice Detail Subscriber.

☐ Email Address*
test@railinc.com

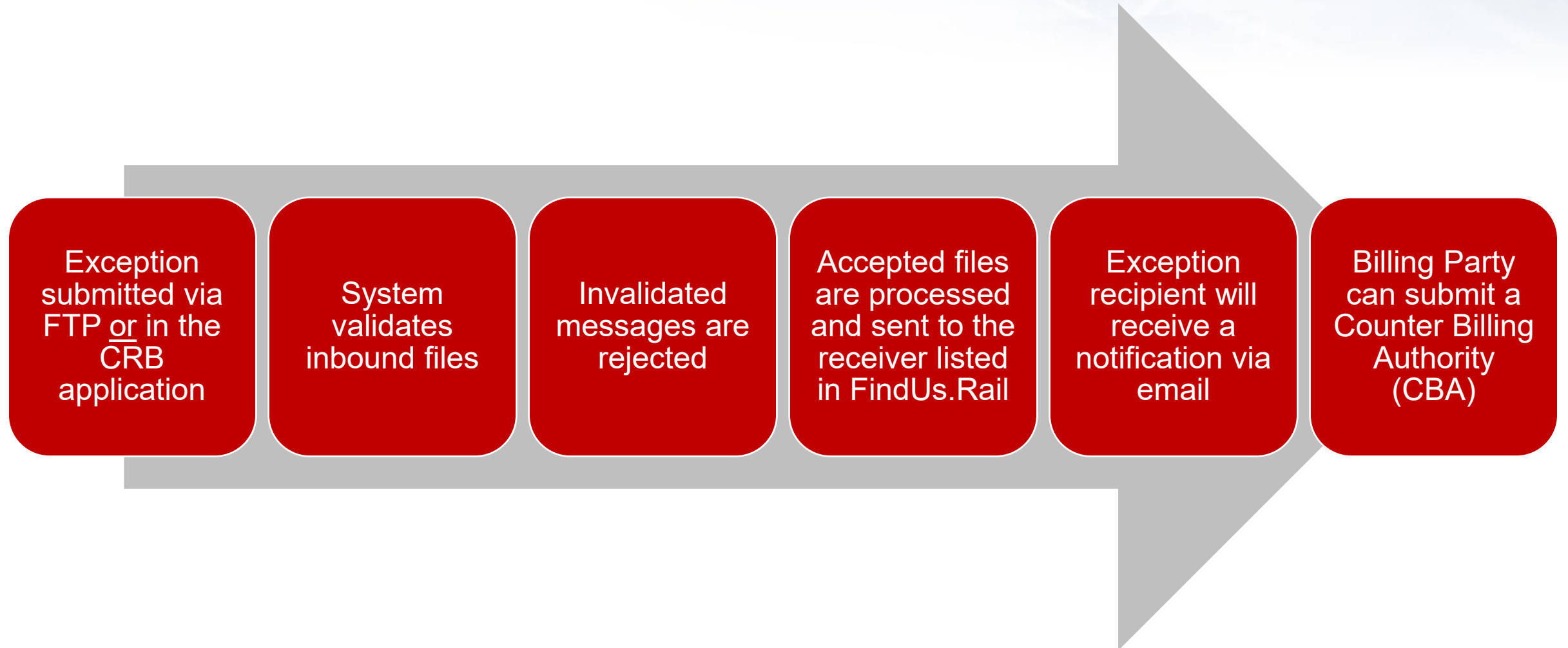
☒ Data Exchange System Notifications

☒ Exceptions System Notifications

☒ Price Master Notifications

☐ PDF Invoice Detail Notifications

CRB Electronic Exception Process



CRB Electronic Exception Process



- Submit through current FTP mailbox
 - 500-byte format – see Appendix Y for updated file formatting
 - .txt and .dat accepted
 - Must be in a .zip file

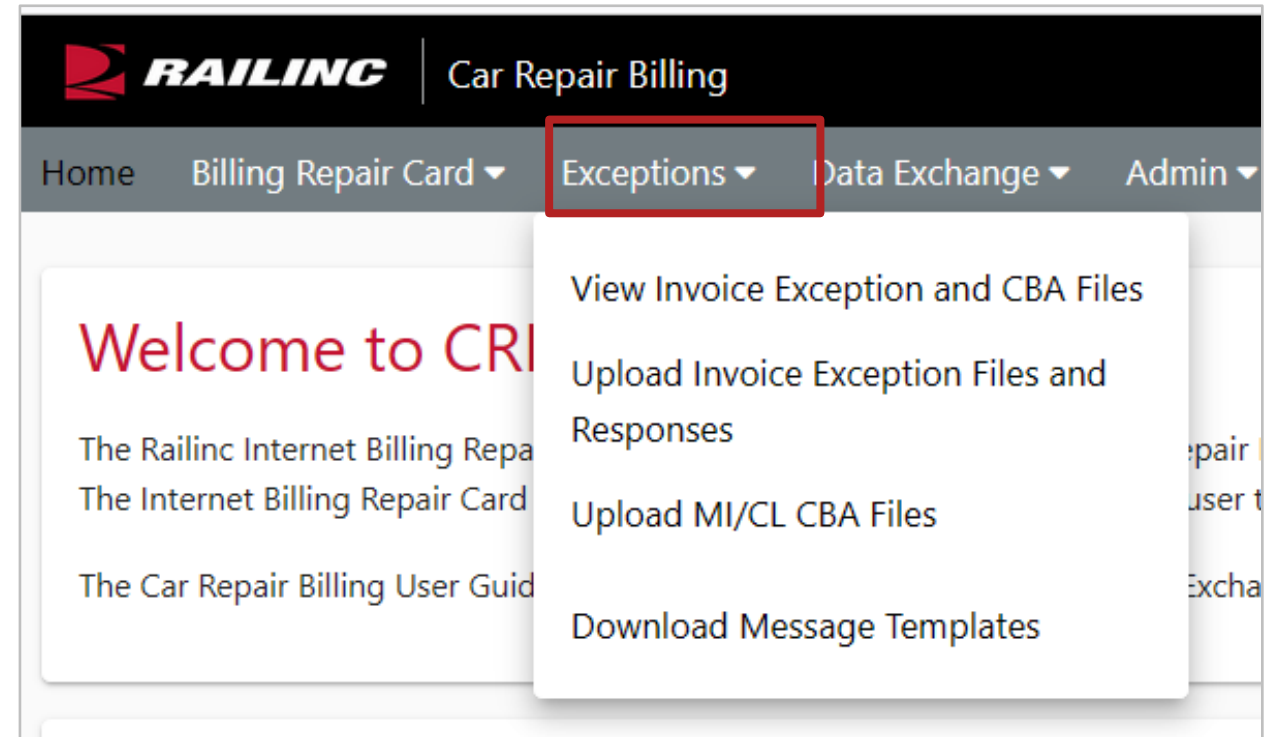
Y.1.4 Electronic Exception Letter Format

Record Format 2 - Exceptions to Invoices					
Legend:		N = Numeric		R = Required	
		A = Alphabetic		O = Optional	
		A/N = Alphanumeric		C = Conditional	
Field for Exception Submission	Column	Length	Format	R/O/C	Description
Record format	1	1	N	R	Always '2' for Exceptions
Billing Party/Invoicing Party	2	4	A/N	R	MARK/Company ID of Railroad, Contractor, Car Owner, Lessor or Running Repair Agent
Billed Party	6	4	A/N	R	MARK/Company ID of Railroad, Contractor, Car Owner, Lessor or Running Repair Agent
Account Date	10	4	N	R	Invoice Account Date (YYMM)
Total Invoice Amount	14	16	N	R	
Invoice Number	30	16	A/N	R	Billing Party Invoice number (Original Billed Invoice Number)
DX Outbound Date	46	6	N		DX Outbound Date will be input by Railinc - Date Invoice was issued (YYMMDD)
Car Initial	52	4	A	R	
Car Number	56	6	N	R	
Repair Date	62	6	N	R	YYMMDD
SPLC	68	9	N	R	Repair shop SPLC

CRB Electronic Exception Process



- Upload exception letter via the CRB Application
 - If you are unable to generate the 500-byte format, this is your only option
 - Use Message Templates to create files
 - .xlsx accepted
 - Must be in a .zip file



CRB Electronic Exception Process – SSO Access



- Request SSO Exceptions Access



CRB Exceptions General (MARK required)

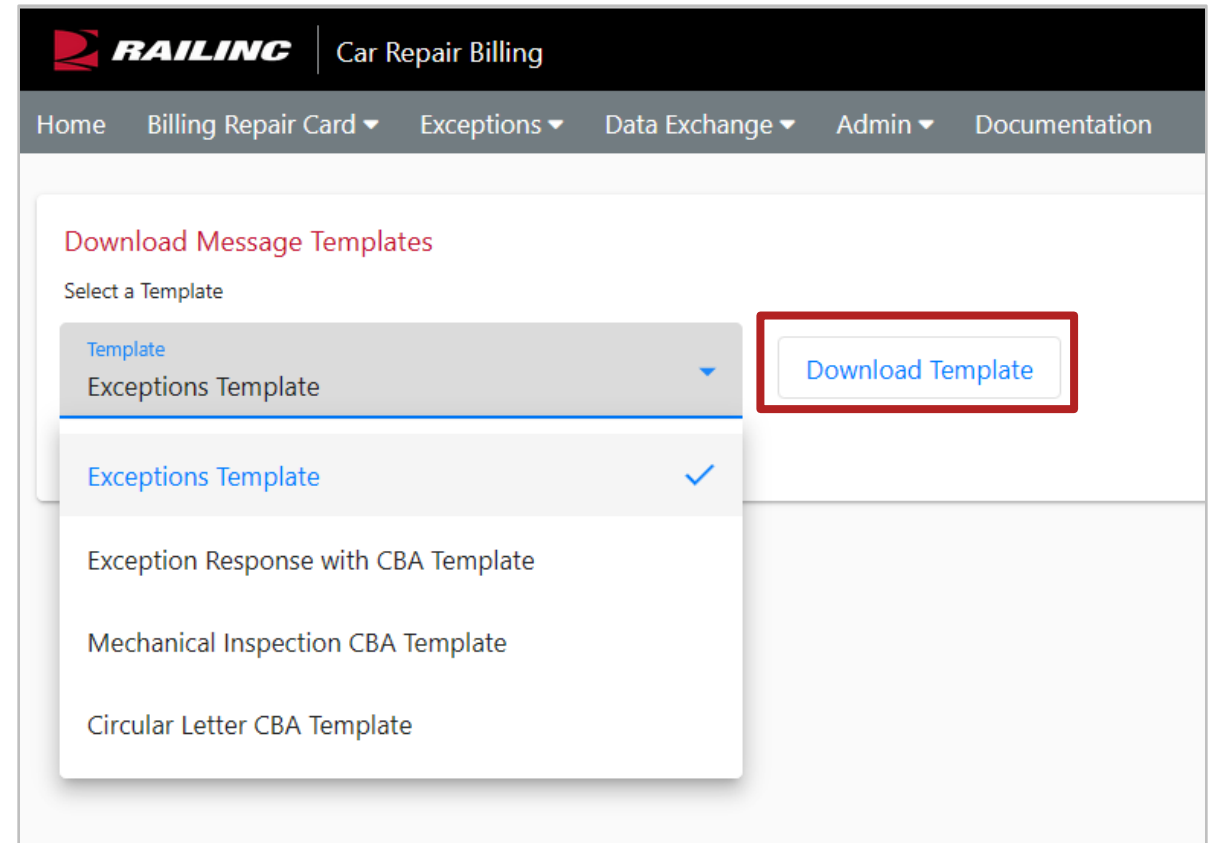
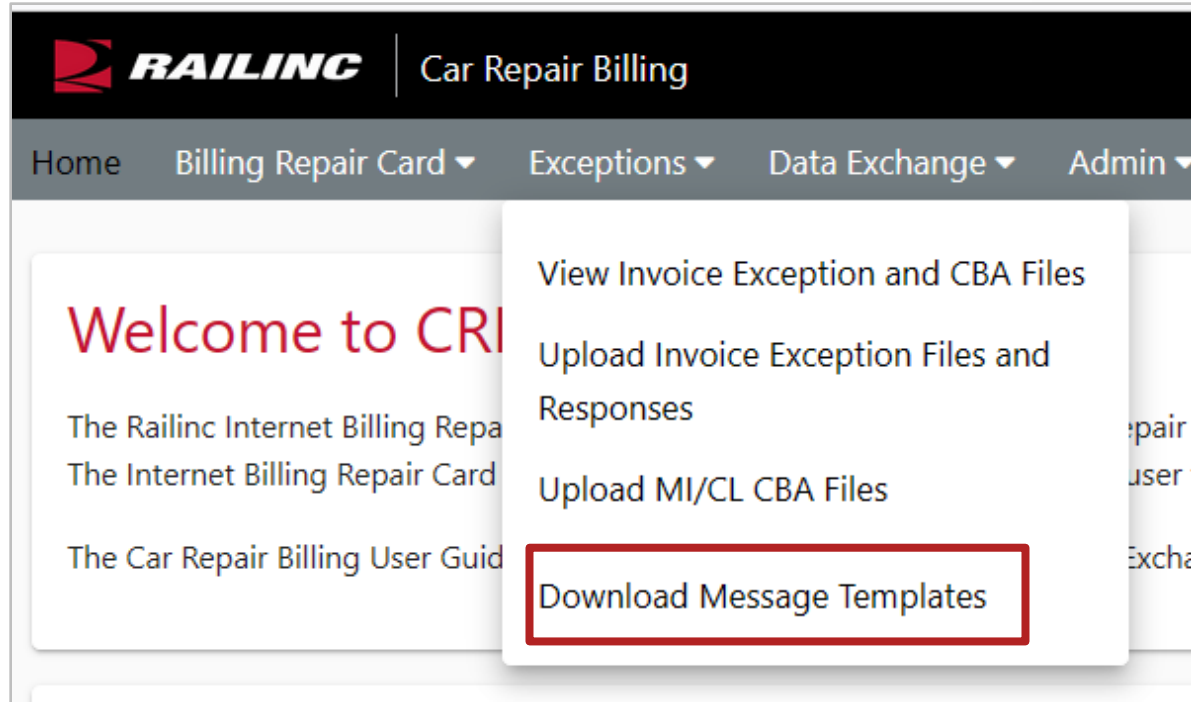
This role allows CRB users the ability to view exception data applicable to their mark, or marks for which they have an LOA.



CRB Exceptions Submitter/Responder (MARK required)

This role allows CRB users the ability to submit and download exception data applicable to their mark, or marks for which they have an LOA.

CRB Electronic Exception Process - Download Message Template



CRB Electronic Exception Process - Message Templates



Exception Template

- Used for back-and-forth correspondence regarding a requested exception.

Exception Response with CBA Template

- Used if you are accepting 1 or more of the requested exceptions.

Mechanical Inspection CBA Template

- Should be submitted by the responsible party using Detail Source MI, indicating a CBA issued as a result of an MID Inspection. MID CBAs will be standalone CBA messages and require no request or exception from the receiving party.

Circular Letter CBA Template

- Should be submitted by the responsible party using Detail Source CL, indicating a CBA issued as a result of an AAR Circular Letter claim. CL CBAs will be standalone CBA messages and will not support responses to the CBA in the CRB Electronic Exception System.

CRB Electronic Exception Process - Message Templates



- On all templates, columns with red titles should remain blank. Railinc will supply the data for these columns.

	A	B	C	D	E	F	G
	Record Format	Billing/Invoicing Party	Billed Party	Account Date	Total Invoice Amount	Invoice Number	DX Outbound Date (Produced by Railinc)
1							
2							
3							
4							
5							
6							

< >

Exceptions Response Template

CBA CA Template

+

CRB Electronic Exception Process - Message Templates



- The Exceptions Response with CBA Template includes two worksheets
 - Exceptions Response Template
 - Format 2 Record responding to an individual exception
 - CBA CA Template
 - Format 3 Record – this is the net of all accepted Format 2 records in compliance with AAR Rule 112.D.1

	A	B	C	D	E	F	G
	Record Format	Billing/Invoicing Party	Billed Party	Account Date	Total Invoice Amount	Invoice Number	DX Outbound Date (Produced by Railinc)
1							
2							
3							
4							
5							
6							

< >

Exceptions Response Template

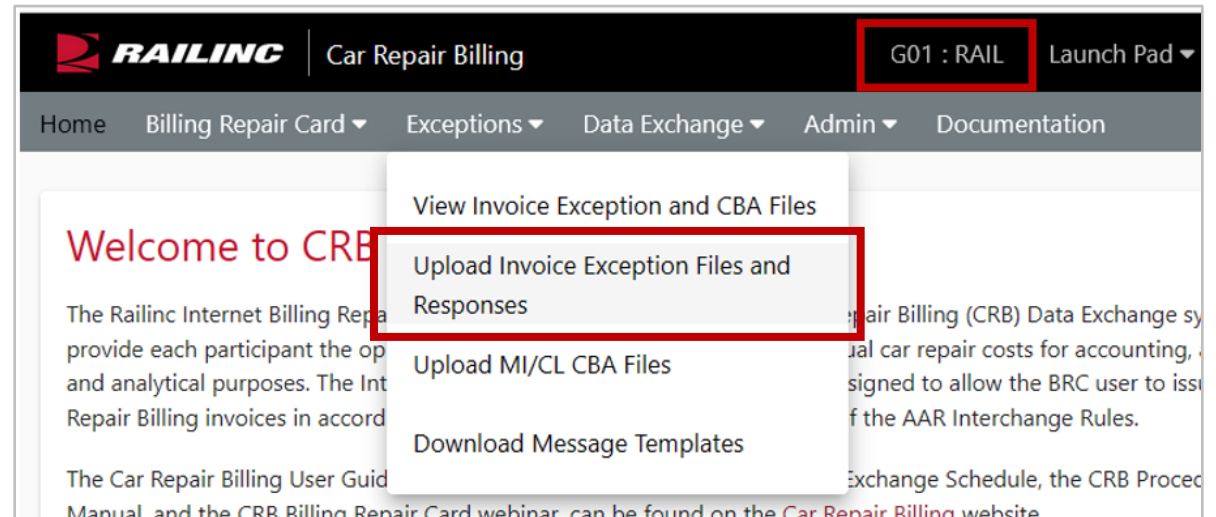
CBA CA Template

+

CRB Electronic Exception Process - Upload Exception File



- If you have access to CRB under more than one mark – confirm the mark you are working under and update if needed
 - Mark is displayed in the upper right-hand corner next to your User ID



CRB Electronic Exception Process - Upload Exception File



Select the Choose File button.

- The file must be a ZIP file to successfully upload.



Select Upload Exception File.



A confirmation email will be sent to you letting you know if the file has been accepted or rejected.

Upload Electronic Billing Exception File

<div>Submit Roadmark*</div> <div>RAIL</div>	<div>Choose File</div>	<div>RAIL_RAIL_TEST_1212_01.zip</div>
		<div>Clear Exception File</div> <div>Upload Exception File</div>

CRB Electronic Exception Process - Status Report Email – Accepted/Rejected



Original message
From: DX <DX@railinc.com>
Sent: Monday, December 29, 2025 11:00 AM
To: Shawn.iuliucci@railiq.com
Cc: DX <DX@railinc.com>; crb_uat_support <crb_uat_support@railinc.com>
Subject: TST: CRB Electronic Exception File Process Status Report

Railinc CRB Exception File Status: REJECTED

Your recently submitted exception file has failed validation and was rejected. Please follow the included link to the rejection report for a list of errors. Once all errors are corrected, please resubmit your exception message.

Link to xlsx report:

https://crb.tst.railinc.com/#/download/exception/2024/12/C003/ASRY1789/ATW_ASRY_ASRY1789_2412_01.xlsx-556%2BkjMyETNyAjM0UjN3QTO1ATM03033385e57e7df9185a0ffd78cbd30f560a9635976d8d32458f6c040a917291

Thank you,
CRB Electronic Exceptions Data Exchange Manager, Railinc

Reply to: crbexceptions@railinc.com; crb_uat_support@railinc.com

CRB Electronic Exception Process - Electronic Counter Billing Authority (CBA)



- Per Rule 112.D, “Counter Billing Authority (CBA) will be used for the purpose of monetary adjustment for the parties concerned.”
- CBA’s will be issued using the CRB Electronic Exceptions System and processed in real time.
- CBA messages should be formatted in accordance with Y.2.5.

Y.2.5 Electronic Record Format 3 CBA Message, Required Fields, and

Record Format 3—CBA Record					
Legend:		N = Numeric A = Alphabetic A/N = Alphanumeric		R = Required O = Optional C = Conditionally Required	
Field Name	Column	Length	Format	R/O/C	Notes
Record Format	1	1	N	R	Always "3"
Billing/Issuing Party	2	4	A/N	R	This could be a Railroad, Contractor, Car Owner, Lessor or Running Repair Agent.
Billed/Receiving Party	6	4	A/N	R	
Exception Letter Date	10	6	N	C	YYMM / Submission Date of the exception letter
Invoice Number	16	16	A/N	C	Invoice number the CBA is being issued to
Account Date	32	4	N	C	YYMM
CBA/Document Reference Number	36	15	A/N	R	
CBA Issue Date	51	6	N	R	YYMMDD
Detail Source	57	2	A	R	CA - CBA Information for Paid Invoice Exception Letter Response MI - MID Inspection CBA CL - Circular Letter CBA
CBA Total Amount	59	16	N	R	Example: 16426872 = \$164,268.72
Currency Indicator	75	1	A	R	U = US, C = Canada
MID File Number	76	36	A/N	C	Only for Detail Source MI
Circular Letter Number	112	36	A/N	C	Only for detail Source CL
Issuing Representative	148	200	A/N	R	
Attachment 1	348	36	A/N	R	A PDF Copy of the CBA Letter
Attachment 2	384	36	A/N	C	

Counter Billing Authority Naming Convention



- Since a CBA with Detail Source CA is included in the exception letter response message, no specific naming convention is required.
- Use the same naming convention as you do with Exceptions files.

SubmitterMark_ReceiverMark_InvoiceNumber_AccountDate_ExceptionLetterNumber

Example of a correctly named zip file:

ABCD_WXYZ_123456_0924_01.zip

Example of exception file inside of zip file including supporting attachments:

ABCD_WXYZ_123456_0924_01 (.dat or .txt for FTP, .XLSX for CRB upload)

Attachment_1.pdf

Attachment_2.pdf

Attachment_3.pdf

MID Inspection (MI) and Circular Letter (CL) CBA Naming Convention



- A specific file naming convention is needed to assist in identifying when a MID or Circular Letter CBA is submitted and display the file correctly in the dashboard.

For MID CBA's

SubmitterMark_ReceiverMark_MI_CBAReferenceNumber_YYMM.zip

For CL CBA's

SubmitterMark_ReceiverMark_CL_CBAReferenceNumber_YYMM.zip

SubmitterMark_ReceiverMark_CL_CBAReferenceNumber_YYMM.zip

Examples of correctly named CBA zip files:

ABCD_WXYZ_MI_CBA123456789098_2505.zip

ABCD_WXYZ_CL_CBA987654321234_2505.zip

Example of CBA file inside of zip file including supporting attachments:

ABCD_WXYZ_MI_CBA123456789098_2505.zip (.dat or .txt for FTP, .xlsx for CRB upload)

Attachment_1.pdf

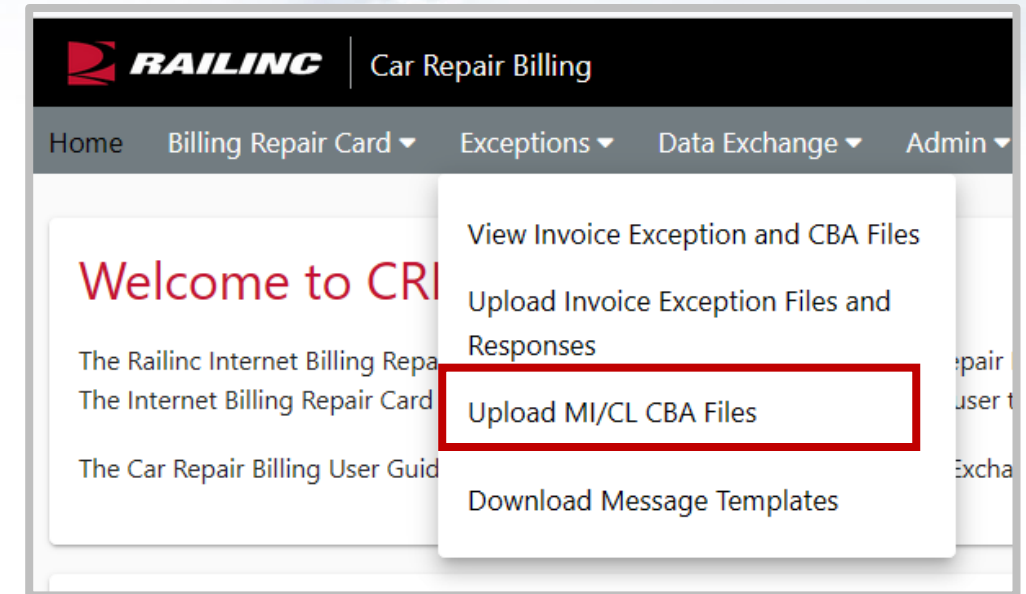
Attachment_2.pdf

Attachment_3.pdf

CRB Electronic Exception Process - CL and MI CBA Upload



- When uploading Circular Letter and Mechanical Inspection Counter Billing Authority files navigate to 'Upload MI/CL CBA Files' and follow the same steps used with Exception files



Upload MI/CL CBA File

Submit Roadmark*
RAIL

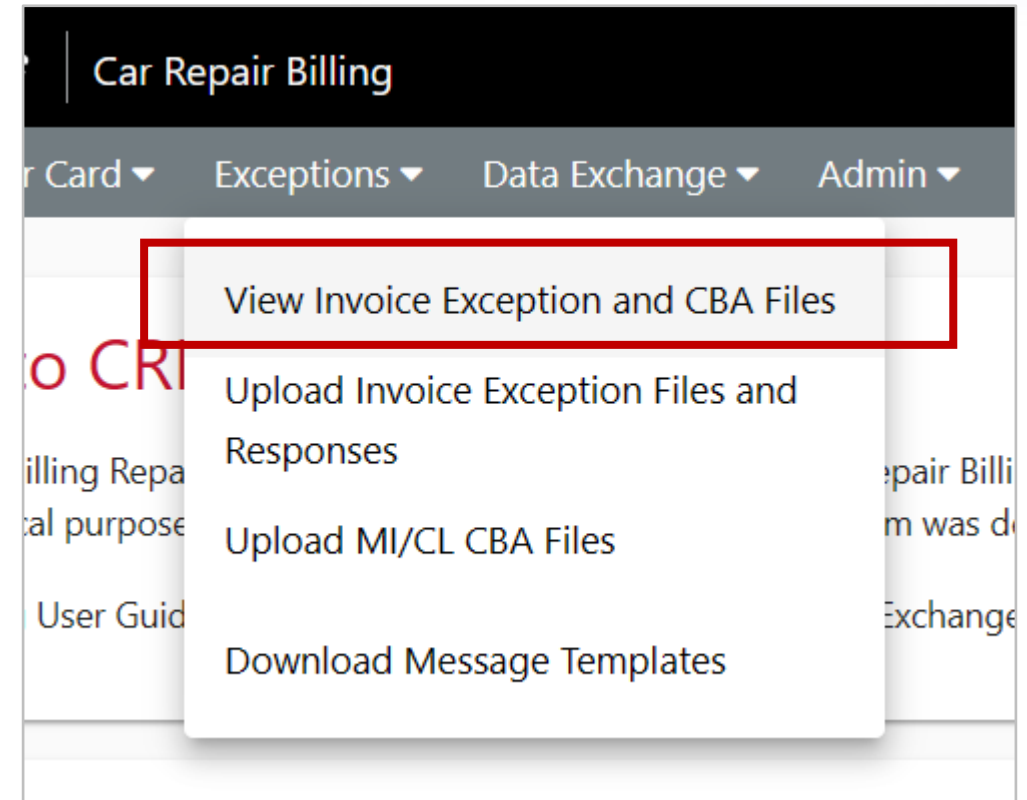
Choose File RAIL_RAIL_TEST_1212_01.zip

Clear CBA File Upload CBA File

View Invoice Exception and CBA Files



- Users can search for exception letter documentation via the CRB Application
 - Exceptions Taken
 - Exceptions Received
 - MI/CL CBAs Issued
 - MI/CL CBAs Received



View Invoice Exception and CBA Files



Exceptions Taken

Exceptions Received

MI/CL CBA's Issued

MI/CL CBA's Received

Exceptions taken are exceptions that you have submitted to a billing party.

Exceptions received are exceptions that you have received from a billed party.

CL and MI CBAs issued are CBAs that you have issued to a receiving party.

CL and MI CBAs received are CBAs where your company is the receiving party.

View Invoice Exception and CBA Files



- View the desired file type using the tabs at the top of the search box.

Exceptions Taken

Exceptions Received

MI/CL CBA's Issued

MI/CL CBA's Received

Search Exception File

View Invoice Exception and CBA Files



- Add Date, File Name, and display range criteria to narrow your search.

[Exceptions Taken](#) [Exceptions Received](#) [MI/CL CBA's Issued](#) [MI/CL CBA's Received](#)

Search Exception File

Please enter below the month and year and name of the Exceptions file.

From Date

To Date

File Name

Displaying data for the last
All

Clear

Search

View Invoice Exception and CBA Files



- Select the + next to the exception to expand the row and view related files.
- Click on file links in the File Name column to download the exception file.

Exceptions Taken					
Exceptions Received					
MI/CL CBA's Issued					
MI/CL CBA's Received					
Search Exception File					
Exception Search Results					
Exception File	File Name	Submit Timestamp	Detail Source	Billed Party	Billing Party
— RAIL_RAIL25110108_2511 (1)	RAIL_RAIL25110108_2511_01.zip	2025-12-17 09:03:47	Invoice Rejection	AARX	RAIL
+ RAIL_RAIL25110109_2511 (1)					
+ RAIL_RAIL25110110_2511 (3)					

Commonly Asked Questions



Q1: Will partially accepted files be processed?

A1: Unlike CRB Data Exchange files – exception data validations are ALL critical errors, which means if the data is not correct, the file will not be accepted.

Q2: How do I make sure the right people in my company are getting exception notifications?

A2: Check to be sure that up-to-date information is listed in within the CRB application for the contact admin page and in FindUs.Rail for the CRB Invoice Exceptions, and Counter Billing fields.

Procedures Manual



- Up-to-date documentation and other helpful CRB Application information can be located on the Railinc CRB Product page

A screenshot of the Railinc website's 'Car Repair Billing' page. A red rectangular box highlights the breadcrumb navigation at the top left, which reads 'Home > Products & Services > Car Repair Billing'. Below this, the page title 'Car Repair Billing' is displayed. The main content area includes a paragraph explaining that CRB enables users to manage billing and lists two methods: CRBDX and BRC. It also mentions the 'Car Repair Billing Price Master' and a 'Car Repair Billing Webinar'. A link to download webinar slides is provided at the bottom.

Home > Products & Services > Car Repair Billing

Car Repair Billing

Car Repair Billing (CRB) enables users to manage billing. Within CRB there are two methods for submitting invoices: the Car Repair Billing Data Exchange (CRBDX) and the Billing Repair Card (BRC) interface.

- **Car Repair Billing Data Exchange (CRBDX)** is a monthly exchange for receiving and transmitting invoices to registered billed parties. CRBDX utilizes industry rules and requirements to validate received invoices.
- **Billing Repair Card (BRC)** is a component of the Car Repair Billing system that provides an interface for receiving and transmitting invoices. The interface ensures that all required fields are populated before the BRC is submitted for pricing and performs basic validation on fields (such as checking that the repair date is not in the future).

The **Car Repair Billing Price Master** is a quarterly electronic publication with AAR-determined freight car repair charges for labor and material components. CRB users have the option of purchasing the Price Master directly from Railinc.

The **Car Repair Billing Webinar**, shown below, provides an overview of the Car Repair Billing process, including walk-throughs of the Billing Repair Card interface, the Car Repair Billing invoicing process, the Car Repair Billing Data Exchange process, and the Car Repair Billing Procedures Manual. Turn on/up your speakers to hear the presentation.

- [Click here to download the slides for this webinar.](#)

A screenshot of the 'Related Support Documents' sidebar on the Railinc website. A red rectangular box highlights the first two links in the list: 'Car Repair Billing: Billing Repair Card User Guide' and 'Car Repair Billing Procedures Manual'. Other links listed below include 'Rule 83 FAQs', 'Car Repair Billing: Billing Repair Card FAQs', 'Car Repair Billing: Data Exchange Error Codes', 'Car Repair Billing: Data Exchange FAQs', and 'Car Repair Billing Output (CROP) File Download Instructions'.

Related Support Documents

- [Car Repair Billing: Billing Repair Card User Guide](#)
- [Car Repair Billing Procedures Manual](#)
- [Rule 83 FAQs](#)
- [Car Repair Billing: Billing Repair Card FAQs](#)
- [Car Repair Billing: Data Exchange Error Codes](#)
- [Car Repair Billing: Data Exchange FAQs](#)
- [Car Repair Billing Output \(CROP\) File Download Instructions](#)

CRB User Guide



- Exceptions information and instructions start on page 74



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Links to CRB Documentation



The following documentation is available on the Railinc CRB Product page:

- [Procedures Manual](#)
 - [CRB User Guide](#)
 - [CRB BRC FAQ](#)
 - [CRBDX Error Codes](#)
-
- You can Subscribe to AAR Manuals using the link below:
 - [Paper Field and Office Manuals](#)

Railinc Keeps You Moving.

John Linge

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