

RATE EDI NETWORK (REN)



Railinc's Rate Electronic Data Interchange Network (REN) is a price management system for North American railroads. REN allows railroads to define and publish rate and distribution information for the interline movement of freight using standard EDI messaging technology.

Rail carriers can view, update and transmit prices to other railroads on a route, determine how rates are divided among participating parties and define complex parameters that restrict a rate's application. REN's web interface extends the system's use beyond the core group of major carriers, enabling regional and short line railroads to build, publish and transmit their rates electronically. REN eliminates time-consuming, error-prone paper work and expedites the payment process for greater accuracy and efficiency in financial information exchange.

PUBLISH, MANAGE AND EXCHANGE DATA — SECURELY

REN allows a paperless exchange of pricing data using standard EDI message formats. With REN, railroads can:

- Define, publish and receive rate information electronically
- Create reusable group prices according to defined parameters
- Securely transmit confidential rate information
- Store rates in in-house databases for later use in rating, settlement and billing
- Download tariffs, circulars, quotes and contracts in PDF format
- Receive timely notification of new, changed and expired prices

IMPROVE EFFICIENCY IN THE PAYMENT PROCESS

Automation of the price management system eliminates the paper exchange of contracted rates, special quotes, rate agreements and public tariffs. This simplification of information sharing reduces the risk of error and expedites the payment process.





ENSURE ACCURACY OF FINANCIAL DATA

REN uses Industry Reference Files (IRFs) to ensure that railroads have real-time access to the most current freight rates. REN provides IRF look-ups for commodity, geography, patron, shipment conditions and routes.

CREATE REUSABLE RATES

Railroads can create rate data definitions based on customers, geographic areas, commodities and shipping conditions other than origin, destination, commodity and weight. These group definitions establish consistent and reusable conditions under which rates apply and automatically create the correct EDI 426 Revenue Waybill. Only groups used in a rate must be updated if the rate is unchanged.

IMPROVE COORDINATION WITH SHIPPING PARTNERS

REN's web-based application is an easy-to-use system that extends REN's electronic messaging capabilities to interline and local carriers so that they can broker, negotiate and publish their own freight rates and divisions. Carriers also can view rates to which they are a party.

COMMUNICATE CONFIDENTIAL DATA SECURELY

Railroads rely on REN for the secure transfer of their rate and distribution data. REN's extensive safeguards and restrictions ensure that transferred information goes only to the intended recipient and that private rate information is kept confidential. With REN, railroads can be confident that their freight rates, divisions and shipment codes are transmitted accurately, efficiently and securely.

EDI MESSAGES SUPPORT REN

A number of rate-related EDI messages support REN, including:

- Railroad Price Distribution or Response (EDI 460)
- Rail Rate Reply (EDI 463)
- Rate Group Definition (EDI 490)

To learn more about Railinc's Rate EDI Network (REN), contact the Railinc Customer Support Center at (877) 724-5462 or csc@railinc.com or visit the Railinc website at www.railinc.com.

